

Virginia Military Institute
Lexington, Virginia 24450-0304

REQUEST FOR QUALIFICATIONS

RFP# V211-24-023

Issue Date: 16 October 2023

Title: On-Demand Trades Pool for Renovation and Repair Services
SET-ASIDE FOR SBSB Certified SWaM VENDORS ONLY - - Limited to Area 103

Questions Due: 2 November 2023 at 2:00 PM EST

Due Date: 16 November 2023 at 2:00 PM EST (mailed or hand-delivered to VMI Procurement)

Services) Commodity Code: 91200 – Construction Services, General

Issuing Agency: Virginia Military Institute
Procurement Services
330 Parade, Avenue
Smith Hall, Room 314
Lexington, VA 24450

Period of Contract: Date of Award through 31 December 2024, with four (4) optional renewals. VMI will also solicit for new vendors to add to the contract annually during an open enrollment period.

Proposals should be mailed or hand-delivered directly to the issuing Agency shown above.

IDENTIFICATION OF BID ENVELOPE: The signed bid should be returned in a separate envelope or package, sealed and identified as instructed in Section XII, paragraph H. The envelope should be addressed as directed in the heading of this Page of the solicitation. No other correspondence or other bids should be placed in the envelope.

PRE-PROPOSAL CONFERENCE- No pre-proposal conference will be held for this solicitation.

All Inquiries for Information Should Be Directed To: LTC Lynn W. Carmack, VMI Procurement Services at carmacklw@vmi.edu. The Understanding of Requirement Form (Attachment A) must be used for questions concerning specifications or statement of needs.

In Compliance With This Request for Qualifications And To All The Conditions Imposed Therein And Hereby Incorporated By Reference, The Undersigned Offers And Agrees To Furnish The Goods/Services In Accordance With The Attached Signed Proposal Or As Mutually Agreed Upon By Subsequent Negotiation.

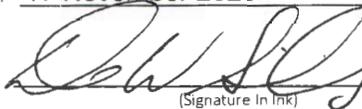
Contractors Class A # 2705137662

Name and Address Of Firm:

Date: 17 November 2023

Tech Painting Company, Inc. dba School Facility Services

By: _____



(Signature In Ink)

5150 Eisenhower Avenue

Name: Dennis Giuliani

(Please Print)

Alexandria, VA Zip Code: 22304

Title: Vice-President, School Facility Services

EVA Vendor ID or DUNS number 189565518

Phone: (703) 684-7702

E-mail: dgiuliani@schoolfacilityservices.com

Fax: (703) 684-9702

Note: This public body does not discriminate against faith-based organizations in accordance with the *Code of Virginia*, § 2.2-4343.1 or against a bidder or offeror because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.



Request for Qualifications

Proposal to:
Virginia Military Institute

RFQ Number:
V211-24-023
Due: November 17, 2023 2 pm



Submitted To:
Virginia Military Institute
Procurement Services
LTC Lynn Carmack
330 Parade Avenue
Smith Hall - Room 314
Lexington, VA 24450
Email: carmacklw@vmi.edu
Phone: 540-464-7223

Submitted by:
Tech Painting Company, Inc.
Dennis Giuliani, VP, School Facility Services
5150 Eisenhower Avenue
Alexandria, VA 22304
Phone: 703-684-7702
Fax: 703-684-9702
Email: dgiuliani@schoolfacilityservices.com
Website: www.techpainting.com

Class A Contractors License #2705137662

**Virginia Military Institute
RFQ Project #211-24-023**

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Provide an organizational chart indicating which individuals or positions would have knowledge of an agreement with the institute, and the degree to which each person would be responsible to an institute account, including names of project managers and construction superintendents. Include proof of required trade certifications

The key to our success and the success of our partnership with Virginia Military Institute will come from our employees. TPC employees are held accountable to the highest standards and can boast a 95% repeat customer rate over 26 years of projects. The staff assigned to VMI would be available within a day but no later than two for projects. Supervisors drive their own trucks which are stocked with most items required to do work immediately. In case materials are needed, our supervisors have credit authority at all major paint companies plus, Home Depot, Lowes and numerous specialty supply companies.

Background Checks are completed on all employees through SentryLink. TPC requires at time of application a signed authorization for criminal, driving and financial background checks. Checks are completed within all 50 states and for any known alias. Employees holding a security clearance or working on school grounds are rechecked each year and TPC is notified of any change in status. Reports are sent to the Tech Painting Co HR director and are kept confidential and locked away.

Administrative Staff

Scott Burr, President, President, CEO

Dennis Giuliani, VP, Sales, School Facility Services (point of contact)

Mary Fowler – Business Manager/Safety Officer

Collin Robertson - Human Resources

Cecilia Cuellar - Finance/Accounting

Greg Smith - Superintendent

Miguel Alvarez- Operations Manager

Armando Herbas - Project Manager

Supervisors

Giovanny Orozco - Supervisor

Chris Britton - Supervisor

Fidel Chavez - Supervisor

Trade Certifications

Class A Virginia Contractors License, EPA National RRP Certification

Section VIII. Proposal Prep and Submission Paragraph B. Specific Requirement Subparagraph 1b.
Describe the offerors general experience in providing construction of the nature the institute seeks.

Founded in 1987, Tech Painting Company (TPC) has become one of the largest and most reputable painting contractors in Virginia and the Mid-Atlantic Region. TPC has expanded from its original location in Alexandria, VA to include operations in Richmond, VA, Raleigh/Durham, NC, and the Outer Banks of NC. Our travel crews service locations in multiple states throughout the Mid-Atlantic.

TPC has five divisions that focus on specialized service areas. Our **School Facility Services** division handles a wide range of needs unique to school systems and universities. Customers include Alexandria, Fairfax County and Falls Church Public Schools, University of Maryland, George Mason University, George Washington University, the College of William and Mary, Virginia Tech, and Northern Virginia Community College.



The **areas we service** include, but are not limited to, on-campus housing; multi-unit dwellings such as dorms and condos; classrooms; athletic facilities; parking structures; administrative offices; and back-of-house areas such as utility closets, chiller towers, mechanical rooms, and boiler rooms. Our other divisions handle house painting, tenant fit out construction, commercial buildings, and garages which combine to make us not only responsive but experienced in all facets of the painting and maintenance industry.

Tech Painting Company is a **licensed, bonded, Class A, small business certified (SWaM)** contractor which has experience in government contracting and understands the requirements that both operations departments and contracting offices must live by. This is why TPC has an office staff with a combined total of over 150 years of knowledge and experience. Our business manager oversees insurance, safety compliance and risk management, and administrative staff; our HR manager oversees **background checks** and training; our proposals and contracts team turns around proposals quickly and efficiently; and our front office takes calls from **8:00 am to 5:00pm Monday through Friday**. Additionally, our staff, including our onsite supervisors, carry cell phones and have email 24/7.

The real difference between our company and smaller vendors is the wide variety of skills and services we bring to the table. All of our staff are trained in the following skill sets:

Interior - Drywall repair/removal and installation; wallcovering removal and installation, ceiling grid/tile removal and installation; flooring removal and installation; sanding; caulking; furniture moving; masking; protecting adjacent surfaces; color matching; brush, roll and spray applications; and clean up techniques.

Exterior – Power washing; line striping; boom lift operation; scaffold erection and use; swing stages; graphics installation; metal restoration; and wood repair (epoxy filler and/or carpentry); and roof repair and installation.

Specialty Skills – Facilities management knowledge and expertise; solid understanding of day-to-day processes and situations that are unique to the school community; experience working with fluctuating annual budgets; and an understanding of the nuances of maintenance and capital budgets and how they are applied to different projects.

Section VIII. Paragraph B. Subparagraph 1b. continued

Describe the offerors general experience in providing construction of the nature the institute seeks.

The quality of the painters is where the rubber meets the road. TPC has only grown as fast as we can train our employees. All **applicants must pass a test** issued by the national PCA and are required to attend training sessions prior to advancing to a higher position. Many hold security clearance and have undergone customer relations training which is critical on school property. Besides our training and higher than average compensation we offer health, retirement and vacation benefits which have kept our **retention rate to over 80%**.

Section VIII. Proposal Prep and Submission Paragraph B. List of Clients Subparagraph 1c and d.
Provide a list of all the offeror's clients comparable to the institute's indication length of contract and the nature of each project.

See VMI Attachment C Contractor Data Sheet

Section VIII. Proposal Prep and Submission, Paragraph B. Subparagraph 2a Methodology

Provide a complete and detailed description of the offeror's methodology and plan for providing the services described herein

General

Hours: 7:30am to 5:00pm

Dates: As specified by contract

Utilities: Water, Power, Bathrooms provided by VMI

Safety

TPC assigns a safety officer to do regular inspections and create pre job plans as needed.

All employees to wear approved TPC uniforms.

Fire suppression equipment to be kept onsite (no heat removal allowed).

No smoking or radios allowed.

Supervisor to have working cell phone in case of emergency.

Access

Extension and step ladders to be stored on trucks (VMI may provide storage onsite as needed).

Scissor and Boom Lifts will be ordered through TPC and locations cleared through VMI prior to delivery.

¾" plywood to be used as needed to protect ground during lift use.

Protection Plan

All surfaces not to be painted will be covered.

Plastic to be removed each night so no to damage exterior ground cover.

Workers to wear respirators and suits per OSHA regulations.

Paint chips and debris to be collected and disposed of nightly.

Lead Precautions

All surfaces previously identified as containing lead will require a lead hazard reduction plan.

Each plan to be signed off by customer who will be provided with a job completion report signed by a lead certified supervisor and painters.

Manpower Allocation

All projects will be handled through our Alexandria, VA office. That office currently works for Virginia Commonwealth University, Richmond University, Christopher Newport University, Virginia Tech, George Mason University, and Elizabeth City State University.

Supervision / On Site Contact

Upon award, TPC will assign a designated representative to do proposals, oversee and assign crews as well as write change orders and assist with invoicing. Dennis Giuliani, VP of School Services, will be the overall contact and is charged with overseeing the on-site representative and assuring quality execution of the contract. In most cases Dennis acts as the representative initially and then assigns someone who will specialize in the client's specific needs.

Section VIII. Proposal Prep and Submission Paragraph B. Subparagraph 2b. Resources and Personnel

Describe the offeror's commitment to the institute in terms of resources, personnel, investment etc.

Personnel

Dennis Giuliani - Vice President School Services

Dennis is a former Vice President of facilities at the Flint Hill School and has over 25 years' experience managing staff and solving facility issues. Dennis will lead the team and assist, when necessary, as a consultant to VMI staff.

Greg Smith - Senior Project Manager

Greg Smith has over 35 years of experience in construction and project management in both the government and private sectors. Greg acts as the liaison between our clients and the various trades working on their projects.

Armando Herbas - Project Manager

Armando has over 15 years of experience in all areas of residential painting and restoration work, and is an EPA-certified lead renovator. Armando is fluent in English and Spanish.

Miguel Alvarez- Operations Manager

Miguel has 20 years of experience in the painting industry. His key role is to foster efficiency and profitability in the completion of our projects. Miguel is an EPA-trained lead renovator and is fluent in English and Spanish.

Mary Fowler - Business and Safety

Mary oversees the administrative staff and is responsible for general business operations, including risk management and safety.

Collin Robertson - Human Resources Manager

Collin oversees all hiring and is responsible for ensuring staff are properly trained in all aspects of our work. Collin is fluent in English and Spanish.

Finance Office – Billing and Contracts

Our Finance Office staff oversee A/P, A/R, payroll, and all other financial matters of the business.

Resources

- Tech Painting Company has over 100 employees
- A fleet of 46 vehicles
- Over 14,000 square feet of warehouse space
- Pressure washers
- Paint sprayers
- Ladders and scaffolding

**Section VIII. Proposal Preparation and Submission, Paragraph B. subparagraph 2c
Subcontractors**

Provide a list of the subcontractors the offeror would use to provide subcontracting

A list of qualified subcontractors will be provided upon request at project assignment.

Section VIII. Proposal Preparation and Submission, Paragraph B. subparagraph 2d prices, terms, and warranties—

Provide representation that the prices, terms, warranties and benefits specified in the proposal are comparable to or better than the equivalent terms being offered by the offeror to any present customer

Tech Painting Company, Inc. will provide prices, terms, warranties, and benefits comparable to or better than the equivalent terms being offered by the offeror to any present customer.

Section VIII. Paragraph B. Subparagraph 2e Performance and Bid Bond Information

Comment on your willingness to furnish Commonwealth of Virginia Standard Performance and Labor and Material Payment Bonds for some projects when requested by the institute.

Tech Painting Company, Inc. is able to provide bid bonds and performance and payment bonds, if requested by VMI.

Section VIII. Paragraph B. Subparagraph 6 Geographic Location

Provide information regarding the locations of company offices relative to this proposal



**Tech Painting Company, Inc.
(Headquarters) dba School Facility Services
5150 Eisenhower Avenue
Alexandria, VA 22304
Phone: 703-684-7702
Fax: 703-684-9702
www.techpainting.com**

**Other Locations
Tech Painting Company, Inc.
3104 West Leigh Street
Richmond, VA 23230**

**Tech Painting Company, Inc.
506 Ramseur Street
Durham, NC 27701**

Ensure that the solicitation is thoroughly read and completed. Complete, sign and return the information requested below with your proposal. FAILURE TO FURNISH THIS DATA MAY RESULT IN REJECTING YOUR PROPOSAL.

NAME: Tech Painting Company, Inc., dba School Facility Services

ADDRESS: 5150 Eisenhower Avenue

CITY/STATE: Alexandria, VA 22304

TELEPHONE NUMBER: 703-684-7702

FEDERAL ID NUMBER(FIN): 52-1804014

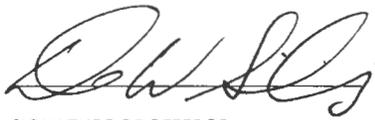
THE ABOVE FIRM IS A: (CHECK, AS APPLICABLE)

- | | |
|--|---|
| <input checked="" type="checkbox"/> SMALL BUSINESS | <input type="checkbox"/> INDIVIDUAL BUSINESS |
| <input type="checkbox"/> WOMAN-OWNED BUSINESS | <input type="checkbox"/> SOLE PROPRIETORSHIP |
| <input type="checkbox"/> MINORITY-OWNED BUSINESS | <input type="checkbox"/> PARTNERSHIP |
| <input type="checkbox"/> SHELTERED WORKSHOP | <input checked="" type="checkbox"/> CORPORATION |

RELATIONSHIP WITH THE COMMONWEALTH OF VIRGINIA:

IS ANY MEMBER OF THE FIRM AN EMPLOYEE OF THE COMMONWEALTH OF VIRGINIA WHO HAS A PERSONAL INTEREST IN THIS CONTRACT PURSUANT TO THE CODE OF VIRGINIA, SECTION 2.1-639.1-639.24? YES NO

IF YES, EXPLAIN:



17 November 2023

SIGNATURE OF OFFEROR

DATE

Please tell us how you received this solicitation:

- It was mailed to you directly.
- You requested a copy through the Virginia Business Opportunities.
- You obtained a copy from the Virginia Department of Small Business and Supplier Diversity
- Other (please specify) eVA website.

QUALIFICATIONS OF OFFEROR: Offerors must have the capability and capacity in all respects to fully satisfy the contractual requirement.

Indicate the length of time you have been in business providing this type of service. 36 Years
11 Months

Provide a list of current references, either college, Educational Institutions, and/or other companies that your firm is servicing. Include the length of service, dollar volume, year contract was entered into, and the name and address of the person the State has your permission to contact. Such listing shall be comprehensive of your firm's customer base and can be formatted as follows:

CURRENT ACCOUNTS:

Account Name, Address & Phone #	Length of Service	\$ Volume/Year
Metropolitan Washington Airports Authority 1 Aviation Circle, Suite 154 Washington, DC 20001	11/29/2011 - Current	\$320,890 Average/year
Fairfax County Public Schools 5025 Sideburn Rd. Fairfax, VA 22032	03/08/2012 - Current	\$17,920 Average/year
Alexandria City Public Schools 1340 Braddock Place 6th Floor Alexandria, VA 22314	03/08/2007 - Current	\$249,747 Average/year
Commonwealth Academy 1321 Leslie Avenue Alexandria, VA 22301	03/08/2008 - Current	\$18,595 Average/year
Capitol Hill Day School 210 South Carolina Ave., SE Washington, DC 20003	06/01/1995 - Current	\$16,447 Average/year

LOST ACCOUNTS:

Account Name, Address & Phone #	Length of Service	\$ Volume/Year
Not Applicable		

Definitions

Small Business: "Small business " means an independently owned and operated business which, together with affiliates, has 250 or fewer employees, or average annual gross receipts of \$10 million or less averaged over the previous three years. Note: This shall not exclude SBSB-certified women- and minority-owned businesses when they have received SBSB small business certification.

Women-Owned Business: Women-owned business means a business concern that is at least 51% owned by one or more women who are citizens of the United States or non-citizens who are in full compliance with United States immigration law, or in the case of a corporation, partnership or limited liability company or other entity, at least 51% of the equity ownership interest is owned by one or more women who are citizens of the United States or non-citizens who are in full compliance with United States immigration law, and both the management and daily business operations are controlled by one or more women who are citizens of the United States or non-citizens who are in full compliance with the United States immigration law.

Minority-Owned Business: Minority-owned business means a business concern that is at least 51% owned by one or more minority individuals or in the case of a corporation, partnership or limited liability company or other entity, at least 51% of the equity ownership interest in the corporation, partnership, or limited liability company or other entity is owned by one or more minority individuals and both the management and daily business operations are controlled by one or more minority individuals.

All small businesses must be certified by the Commonwealth of Virginia Department of Small Business and Supplier Diversity (SBSB) by the due date of the solicitation to participate in the SWaM program. Certification applications are available online at www.sbsb.virginia.gov.

Offeror Name: Tech Painting Company, Inc., dba School Facility Services

Preparer Name: Dennis Giuliani Date: 17 November 2023

Instructions

- A. Businesses certified by the Department of Small Business and Supplier Diversity (SBSB) as a small business must complete Section A of this form.

Section A

CERTIFICATION TYPE (check only one below):

Small Business

Small and Women-owned Business

Small and Minority-owned Business

Certification Number: 688107 Certification Date: 06/09/2020
Expiration Date: 06/09/2025

NOTE: It is your responsibility to ensure that your certification is renewed and does not lapse. Should your certification expire, you will no longer be eligible to receive awards under this contract.

ATTACHMENT F

VMI CONTRACTOR / VENDOR STANDARDS OF CONDUCT

The contractor shall be responsible for controlling employee conduct, for assuring that its employees are not boisterous or rude, and are not engaging in any destructive or criminal activity.

Foul language of any kind will not be tolerated. Engaging in verbal or physical behavior that causes distress to cadets, faculty, staff and/or employees will result in immediate removal from the job site.

All employees of the contractor and subcontractors shall wear uniforms or other appropriate Institute approved attire at all times to designate their affiliation with the contractor.

Brandishing a firearm, whether threatening or non-threatening, will result in immediate removal from the job site.

Contractor's employees who appear to be under the influence of alcohol or other substance shall not be permitted on VMI property.

Contractor's employees shall not use VMI owned equipment without the distinct permission of the Director of Physical Plant or Director of Construction or their designees. This equipment includes but is not limited to telephones and computers, hand tools and operable equipment.

The contractor is also responsible for insuring that its employees do not disturb papers on desks, or open desk drawers, cabinets or briefcases, or use the Institute equipment and the like, except as authorized in the preceding paragraph.

Smoking is not permitted on Post or at other VMI owned property except in designated areas as indicated by **General Order 45**. Tobacco use in VMI-owned or leased buildings, covered walkways, temporary enclosed structures, trailers, and tents as well as structures placed on state-owned property by contractors or vendors is prohibited. Tobacco use in VMI provided vehicles is prohibited. Outside smoking or tobacco use will not be permitted within 50 feet of building entrances or exits. Smoking will not be permitted in outside areas identified as hazardous areas.

Agreed to by:  SIGNATURE
Dennis Giuliani PRINTED NAME
Tech Painting Company, Inc., dba School Facility Services COMPANY
17 November 2023

TRADE CONSIDERATION

Contractor Pool for Non-Capital Construction, Renovation and Repair Services for projects valued at less than \$50k

Check all trades for which your firm is proposing:

TRADE:	CHECK ALL THAT APPLY FOR CONSIDERATION
General Construction	✓
Asbestos Remediation	
Asphalt Repair	
Casework/Millwork	
Concrete Work	
Demolition	✓
Disaster Recovery	
Dry Wall Installation/Finishing	✓
Electrical	✓
Elevator Inspections	
Excavation/Grading	
Exterior Waterproofing	
Fencing	✓
Fire System Services	
Flooring Installation/Refinishing	✓
Guttering	
HVAC	
Insulation services	
Masonry	
Mechanical	
Metal Fabrication	
Mold Remediation	
Painting	✓
Plumbing	✓
Roofing	✓
Tile and Grout Work	✓
Water Mitigation	
Welding	
Window & Door Repair/Replacement	
OTHER: (Describe)	



ADDENDUM 1 V211-24-023

330 VMI Parade Lexington, VA 24450
Phone: 540-464-7323 Fax: 540-464-7669

Project: *On Demand Trades Pool, Project Values to \$50K
Set-Aside for SBSD Certified SWaM Vendors*

Date: *31 October 2023*

To: *Prospective Offerors*

This Addendum forms a part of the Contract Documents and modifies, corrects or supplements the original Request for Proposal dated 16 October 2023.

Additional Scope:

This addendum is provided to add Solar Panel Design, Manufacturing and Installation Services to the trades that are being solicited for contract. This scope is detailed in Additional Requirements Attachment O included as part of this addendum. The Trade Consideration, Attachment G, document has been updated and the new version is also attached.

The solicitation schedule is also amended:

Questions Due: 2:00 PM, 8 November 2023

Proposals Due: 2:00 PM, 17 November 2023

Proposals are due at 330 VMI Parade Avenue, Room 314 by the posted deadline. Late proposals will not be accepted. Please note that VMI is not in a guaranteed delivery zone and vendors should plan accordingly.

Submitted by:

LTC Lynn W. Carmack
Assistant Director of Procurement Services
540-464-7223
carmacklw@vmi.edu

COMMONWEALTH of VIRGINIA
 Department of Professional and Occupational Regulation
 9960 Mayland Drive, Suite 400, Richmond, VA 23233
 Telephone: (804) 367-8500

EXPIRES ON

11-30-2024

NUMBER

2705137662

**BOARD FOR CONTRACTORS
 CLASS A CONTRACTOR
 CLASSIFICATIONS PTC**



TECH PAINTING COMPANY INC
 5150 EISENHOWER AVE
 ALEXANDRIA, VA 22304




Director, J. Mark, Director

Status can be verified at <http://www.dpor.virginia.gov>

Tech Painting Company, Inc. dba School Facility Services
 RFQ#V211-24-023

ACORD™

Client#: 787705

49TECHPAI

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

3/28/2023

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer any rights to the certificate holder in lieu of such endorsement(s).

PRODUCER McGriff Insurance Services 8200 Greensboro Dr. 10th Floor McLean, VA 22102-2924 703 352-2222		CONTACT NAME: Loretta A DeFalco AAI AIAM CLCS PHONE (A/C, No, Ext): 703 352-2222 FAX (A/C, No): 866-925-7123 E-MAIL ADDRESS: certificatesvawv@McGriff.com	
INSURED Tech Painting Company, Inc. 5150 Eisenhower Avenue Alexandria, VA 22304-4814		INSURER(S) AFFORDING COVERAGE INSURER A : EMCASCO Insurance Company NAIC # 21407 INSURER B : Employers Mutual Casualty Company 21415 INSURER C : Nautilus Insurance Company 17370 INSURER D : INSURER E : INSURER F :	

COVERAGES **CERTIFICATE NUMBER:** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:	Y	Y	6D1623823	04/01/2023	04/01/2024	EACH OCCURRENCE \$1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$500,000 MED EXP (Any one person) \$10,000 PERSONAL & ADV INJURY \$1,000,000 GENERAL AGGREGATE \$2,000,000 PRODUCTS - COMP/OP AGG \$2,000,000 \$
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> SCHEDULED AUTOS NON-OWNED AUTOS ONLY	Y	Y	6E1623823	04/01/2023	04/01/2024	COMBINED SINGLE LIMIT (Ea accident) \$1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
B	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$10,000	Y	Y	6J1623823	04/01/2023	04/01/2024	EACH OCCURRENCE \$10,000,000 AGGREGATE \$10,000,000 \$
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y	N/A	6H1623823	04/01/2023	04/01/2024	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$1,000,000 E.L. DISEASE - EA EMPLOYEE \$1,000,000 E.L. DISEASE - POLICY LIMIT \$1,000,000
B	Leased/Rent Equip			6C1623823	04/01/2023	04/01/2024	\$300,000/Ded: \$1,000
C	Pollution	Y	Y	CPP202576915	04/01/2023	04/01/2024	\$1,000,000/Ded: \$5,000
C	Professional Liab			CPP202576915	04/01/2023	04/01/2024	\$1,000,000/Ded: \$10,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
INFORMATION PURPOSES ONLY

CERTIFICATE HOLDER Tech Painting Company, Inc. 5150 Eisenhower Avenue Alexandria, VA 22304-0000	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE <i>Loretta A. DeFalco</i>
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MMHA

COMMONWEALTH OF VIRGINIA



DEPARTMENT OF SMALL BUSINESS & SUPPLIER DIVERSITY

101 N. 14th Street, 11th Floor
Richmond, VA 23219

TECH PAINTING COMPANY, INC.

Is a certified Small

Business meeting all the requirements set forth under the Code of Virginia Section 2.2-16.1 et seq.
and Administrative Code 7VAC 13-20 et seq.

Certification Number: 688107
Valid Through: Jun 9, 2025

Accordingly Certified



Tracey G. Wiley, Director

11/03/22

 Avetta

Tech Painting Co.

Became a member of the Avetta Consortium on:

11/03/22

This document certifies that the company above is a Member of the Avetta Consortium. Being an Avetta Consortium Member signifies that you are part of a global effort to advance company and worker safety, sustainability, and operational excellence. Consortium Members represent a pursuit of excellence in delivery, safety and sustainability.

Arshad Matin
Arshad Matin, President and CEO



Taylor Allis
Taylor Allis, Chief Product Officer

Commonwealth of Virginia



State Corporation Commission

CERTIFICATE OF GOOD STANDING

I Certify the Following from the Records of the Commission:

That TECH PAINTING COMPANY, INC. is duly incorporated under the law of the Commonwealth of Virginia;

That the corporation was incorporated on December 28, 1992;

That the corporation's period of duration is perpetual; and

That the corporation is in existence and in good standing in the Commonwealth of Virginia as of the date set forth below.

Nothing more is hereby certified.



Signed and Sealed at Richmond on this Date:

November 15, 2023

A handwritten signature in black ink, appearing to read "Bernard J. Logan".

Bernard J. Logan, Clerk of the Commission

CERTIFICATE NUMBER : 2023111519481706

Project Portfolio

Secondary Security Door Installation at Auburn Middle School

SCHOOL OVERVIEW

Auburn Middle School, nestled in the heart of Fauquier County's horse and wine country, is a vibrant educational hub in the suburban community of Warrenton, VA. Established in 2004, it stands as the newest addition among the 5 middle schools in the Fauquier County Public School system. With over 50 dedicated educators and administrators, Auburn Middle School provides quality education to approximately 575 students in grades 6, 7, and 8, making it a central pillar in this close-knit community.

KEY ACCOMPLISHMENTS

- **Design Collaboration:** Working hand-in-hand with the school during the original design phase, we successfully simplified the project, ensuring optimal functionality and substantial cost efficiency.
- **Minimal School Interference:** All aspects of the project were seamlessly executed during school hours, prioritizing minimal disruption to the school's daily operations.
- **Scope of Work:** The comprehensive project included the procurement and installation of new frames and doors, complete with associated glass components; it also included ceiling grid and tile work, electrical work, and painting enhancing security measures at Auburn Middle School.



Project Portfolio

Facility Restoration Specialist: Justice High School Press Box, Railings, and Bleacher Columns

SCHOOL OVERVIEW

Justice High School, a member of the Fairfax County School System, was previously recognized as J.E.B. Stuart High School. Embracing American values and commemorating advocates for equal rights, inclusivity, and justice, the school is situated in east-central Fairfax County.



KEY ACCOMPLISHMENTS

- **Revitalized Surfaces:**
 - Power-washed, primed, and painted railings and press box for a fresh and appealing appearance.
- **Transformation of Neglected Structures:**
 - Addressed years of neglect on railings and columns with an impressive removal of mildew and algae.
 - Applied a specialized cleaner and effective power wash to bring the structures back to life.
- **Premium Finishing Touch:**
 - Implemented a premium primer and epoxy finish for a durable and aesthetically pleasing result.
 - Achieved amazing results that left the customer highly satisfied and delighted with our work.
- **Press Box Restoration:**
 - Replaced, primed, and painted two T1-11 boards at the press box, addressing structural issues.
 - Applied a meticulous two-coat finish to the entire press box, ensuring a comprehensive transformation.



Project Portfolio

Facility Excellence: Covington Middle School Auditorium Renovation

SCHOOL OVERVIEW

Covington Middle School, nestled in the scenic Alleghany Highlands of Virginia, is an integral part of the Alleghany Highlands Public Schools system, serving students in grades 6-8. With a commitment to fostering a supportive community, Covington Middle School strives to prepare students for success in both their academic pursuits and broader life endeavors.



KEY ACCOMPLISHMENTS

- **Project Overview:**
 - Comprehensive facelift for Covington Middle School's auditorium.
 - Major repairs to ceilings and walls.
- **Aesthetic Enhancements:**
 - Implementation of seven distinct accent colors for a vibrant and modern atmosphere.
- **Challenges and Solutions:**
 - The ceiling presented spatial challenges for regular scaffolding.
 - Adaptation to logistical issues with the original plan for system scaffolding.
 - Strategic use of two scaffolds, with stall removal every 8 ft for maneuverability.
 - Rigorous assembly and disassembly routine every four hours to meet tight deadlines.
- **Timely Completion:**
 - Successful completion of the project on schedule.

