



SEMCO SERVICES, INC.

589 LEE JACKSON HIGHWAY
STAUNTON VIRGINIA 24401

SEMCO SERVICES, INC.

REDACTED

**PROPOSAL TO
VIRGINIA MILITARY
INSTITUTE**

FOR

ON-DEMAND TRADES POOL

**REQUEST FOR QUALIFICATIONS
PROJECT #V211-24-023**

November 16, 2023

Table of Contents

NOTE: Each Section and Subsection is referenced to the RFP Requirement Statement

<u>Section 1. Qualifications and Experience</u>	1
(Ref: RFP Sec VIII.B.1, including Paragraphs a. thru d. and Attachment C)	
1.a SEMCO Organization for this project	1
1.b SEMCO Experience	3
1.b (i) SEMCO Experience in Demolition	3
1.b (ii) SEMCO Experience in Asbestos Abatement	4
1.c SEMCO Clients, Contracts and Projects (Ref: Attachment C)	4
1.d SEMCO Clients and/or Contracts Lost (None) (Ref: Attachment C)	4
<u>Section 2. Plan for providing services</u>	5
(Ref: RFP Sec VIII.B.2, including Paragraphs a. thru e.)	
2.a SEMCO General Methodology and Plan for Services	5
2.a (i) SEMCO Additional Detail for Services in Demolition	6
2.a (ii) SEMCO Additional Detail for Services in Asbestos Abatement	6
2.a (iii) SEMCO General Considerations in Projects in Public Places	7
2.a (iv) SEMCO Special Considerations Related to Campus Work	7
2.b SEMCO Commitment to VMI	8
2.c Subcontractors	9
2.d Representations in re: Prices, Terms, Warranties and Benefits	9
2.e Various Bonds, When Requested	9
<u>Section 3. Small, Women-owned and Minority-owned Business (SWaM)</u>	10
(Ref: RFP Sec VIII.B.3 and Attachment E)	
<u>Section 4. References</u>	10
(Ref: RFP Sec VIII.B.4 and Attachment D)	
<u>Section 5. Financial Stability</u>	11
(Ref: RFP Sec VIII.B.5)	
<u>Section 6. Geographic Location</u>	11
(Ref: RFP Sec VIII.B.6)	
<u>Section 7. General Information</u>	11
(Ref: RFP Sec VIII.B.7 and First Page of the RFP)	
REQUEST FOR QUALIFICATIONS (Signed Bid Form)	12
LIST OF ATTACHMENTS	13

List of Figures

Figure 1—SEMCO Services, Inc, Organization	1
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Required Attachments

Attachment A—Understanding of Requirements	14
Attachment B—Conflict of Interest Statement	15
Attachment C—Contractor Data Sheet	16
Attachment D—References	19
Attachment E—Small Business Certification	20
Attachment F—VMI Standards of Conduct	21
Attachment G—Trade Consideration	22

Additional SEMCO Attachments

Attachment H—SEMCO Equipment	23
Attachment I—SEMCO Financial Statement	24
Attachment J—SEMCO Company and Personnel Licenses	30

Section 1. Qualifications and Experience

1.a SEMCO Organization for this project

Provide an organizational chart indicating which individuals or positions would have knowledge of an agreement with the Institute, and the degree to which each person would be responsible to an Institute account, including names of project managers and construction superintendents. Include proof of required trade certifications.

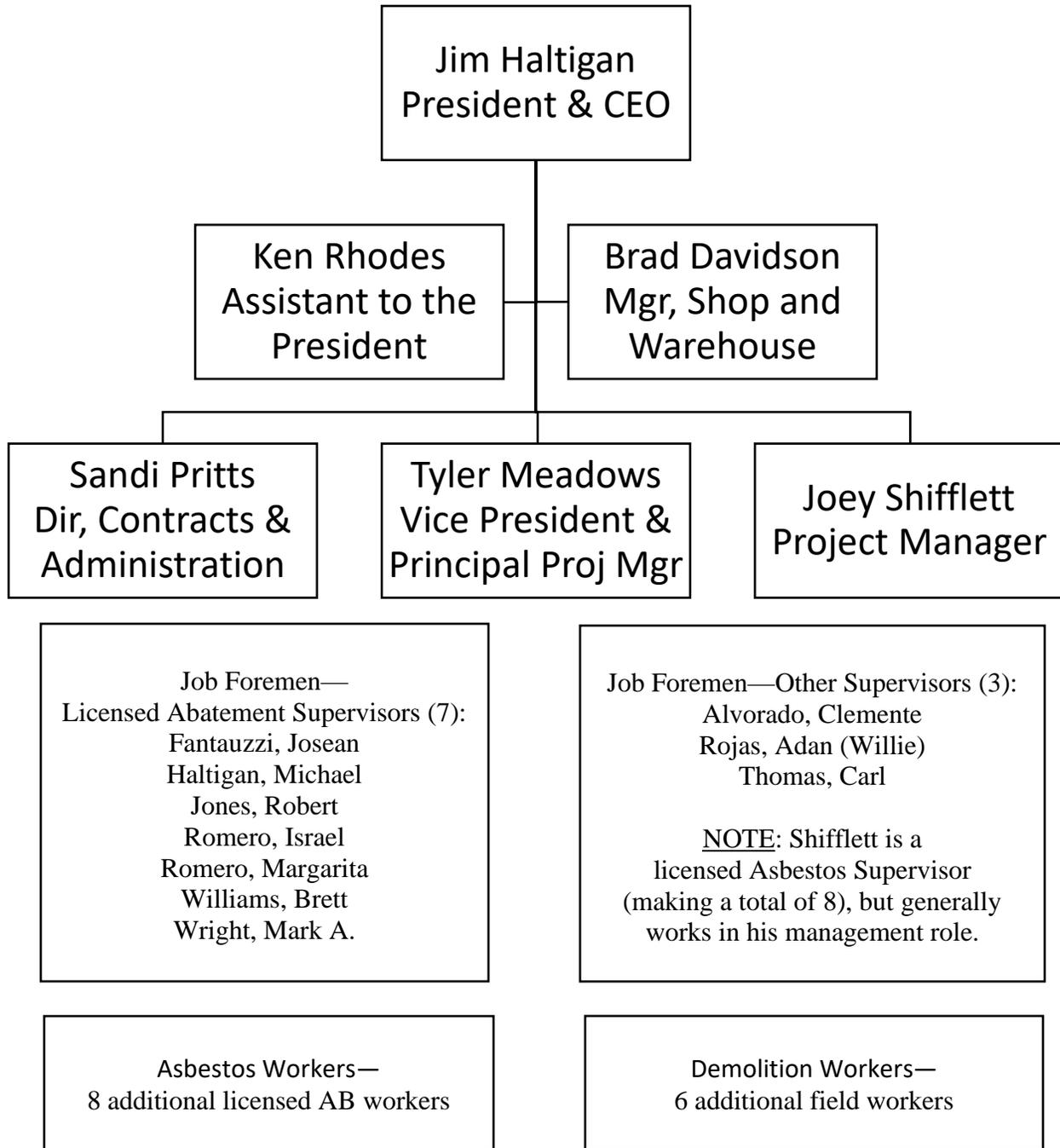


Figure 1— SEMCO Services, Inc, Organization

Subsection 1.a SEMCO Organization for this project (Continued)

Figure 1 shows the management organization of SEMCO Services, Inc. In our work for VMI, Jim Haltigan, the President of SEMCO, will be fully knowledgeable of our contract and our various tasks. He will have the oversight role for the entire contract within our company, though he will normally not be involved in day-to-day management of the individual projects. Likewise, Ken Rhodes will be knowledgeable of the contract and the tasks but would not normally be involved in task management.

Tyler Meadows, SEMCO's Vice President and Principal Project Manager, will be the Project Manager of the VMI contract and of all the tasks under the contract. He will be the main contact for VMI project managers and contracting personnel, and he will be the direct supervisor of all SEMCO field superintendents working on VMI tasks. Mr. Haltigan will be Mr. Meadows's primary backup for project management, and Mr. Rhodes will be an additional backup if needed. Any one of the above-named managers will be available as points-of-contract for VMI management in case of any urgent needs or concerns.

Sandi Pritts, our Director of Contracts and Administration, will manage accounting and contract administration functions for the VMI contract. She will be SEMCO's primary contact person for all the non-operational considerations in the contract—finance, administration, personnel, etc. She will be backed up by Messrs. Meadows, Rhodes, and Haltigan as needed.

Below this lean corporate management structure, SEMCO is fortunate to have an outstanding group of Field Supervisors in both the Abatement and Demolition disciplines. We manage in a "matrix" style. Our field supervisors and workers are not assigned to one "chain of command;" rather, they are all available to projects throughout the company, depending on their specific skills and company scheduling needs. It should be noted that with our large number of licensed asbestos supervisors, we are able to undertake multiple simultaneous asbestos tasks. Also, all our asbestos supervisors and asbestos workers are experienced and capable in demolition, as well.

Where possible, each foreman tends to stay with their own crew. This policy promotes continuity among crews and better efficiency and teamwork on our projects. All our Asbestos Supervisors are proficient in demolition projects, as are our Asbestos Workers. Our Demolition Supervisors and Laborers work only on demolition projects. Two of our SEMCO Managers are also licensed Asbestos Supervisors, though they generally work in their management roles.

In addition to the permanent full-time SEMCO personnel, we have good working relationships with several temporary agencies who provide expansion capabilities when our workload exceeds our in-house capacity for the number and size of our concurrent projects. Of course, we ensure that all temporary workers have been properly cleared as to their licenses and their physical capabilities for the specific work they are assigned to. Our temporary agencies are very good about providing us with only well-qualified and capable workers. And we always require that every job has a licensed SEMCO supervisor in charge at all times.

In busy times, we typically utilize from 10 to 20 temporary workers to augment our workforce. We prefer to follow this approach to expansion capability, rather than subcontracting some of our work. We believe having our own supervisors in control of all workers at all times gives us the best ability to be responsible to, and responsive to, our customers and our obligations.

Shown in the chart is a listing of our Field Supervisors who might be assigned to tasks under the VMI contract. There is no trade certification in the demolition field, but all these named supervisors have extensive experience in demolition. In the field of Asbestos Abatement, the licensing requirements for Asbestos Supervisor are quite stringent. All our Asbestos Field Supervisors have the requisite licenses, and they all have more than the minimum experience. These supervisory personnel are listed in the chart. All our Asbestos Workers also have the appropriate licenses for their asbestos work. As required in the RFP, copies of all the management and supervisory personnel credentials are included here as Attachment J.

1.b SEMCO Experience

Describe the offerors general experience in providing construction of the nature the Institute seeks. (NOTE: Because SEMCO is proposing to work in two different trades, we have also created Subsections 1.b (i) and (ii) relating specifics in each trade.)

SEMCO Services, Inc., was incorporated by the sole owner, Mr. James Haltigan, in September 1995 and began operations in 1996. While initially specializing in asbestos and lead abatement projects, SEMCO has expanded its operations to include selective demolition, mold remediation, and mechanical demolition services, and occasionally structural demolition as well.

Since beginning operations in 1996, SEMCO has taken a cautious approach to growth, ensuring that the quality of the services we offer has not suffered as a result of the over-aggressive expansion. We have experienced steady growth over that time, and in the 27 years of our existence we have successfully performed approximately 4,000 projects, of all sizes ranging from very small to very large.

SEMCO currently employs 35 permanent personnel, with annual sales of \$6-8 million in recent years. Our company is staffed and managed to be capable of performing many projects simultaneously. With our expansion capability utilizing licensed, experienced temporary workers (ref. Subsection 1.a), we can devote all the resources required by project demands.

1.b(i) SEMCO Experience in Demolition

SEMCO Services, Inc. began performing selective demolition work in 1998. Demolition work now commands a large share of the type of work that we perform. SEMCO specializes in performing selective demolition work in institutional, educational, and hospital environments. However, we do not limit our demolition to only those large projects. We perform small projects for both individual owners and for general contractors, some as small as the demolition for bathroom and kitchen remodel. At the other end of the size spectrum, our projects may involve the complete gut of entire an academic, retail or hospital building.

One other aspect of demolition, which does not comprise a major percentage of our work but one in which we are fully capable, is structural demolition. We are not well equipped to take down a large multi-story structure like a big classroom building, but we are able to take down smaller structures, and we have done so on many occasions.

1.b(ii) SEMCO Experience in Asbestos Abatement

Since beginning operations in 1995, SEMCO Services, Inc. has performed thousands of individual asbestos abatement projects. We have performed projects that range from the removal of asbestos floor tile in a single room to the abatement of an entire hospital building. We routinely perform projects of various sizes in Virginia colleges and universities such as UVA, Virginia Tech, Radford, and VCU. Over the years we have worked extensively on demo and asbestos abatement at VMI, and we are very familiar with working on the VMI campus and in the Lexington area. Our recent experience at VMI is documented in Attachments C and D.

1.c SEMCO Clients, Contracts and Projects

Provide a list of all the offeror's clients comparable to the Institute's indicating length of contract and the nature of each project. The Institute may contact and/or visit any of these clients.

As requested in the RFP, SEMCO Services, Inc., has utilized the format and content of Attachment C for an extensive listing of clients and projects, showing the length of each engagement, the dollar volume of the total account and the number of discrete projects in each, and a description of the nature of the work.

In particular, we draw your attention to our specific relevant experience working for VMI, which we highlight in the summary in Attachment C and also reference in Attachment D.

1.d SEMCO Clients and/or Contracts Lost

Provide a list of all clients lost within the last three years which includes: a) a contact name and telephone number, b) length of contract and c) reason for the loss.

NOT APPLICABLE—SEMCO has not lost any client or contract. All our contracts have been completed.

This is also documented in Attachment C, part 2.

Section 2. Plan for providing services

NOTE to reviewer(s): Because SEMCO is proposing in two separate construction specialties, in the following required general section we have also added short subsections relating to specifics in each trade.

2.a SEMCO General Methodology and Plan for Services

Provide a complete and detailed description of the offeror's methodology and plan for providing the services described herein.

SEMCO is experienced in working under multiple-task ordering-type contracts, including some for state universities in Virginia. This subsection describes our general approach.

- (1) Beginning with the receipt of the Request for Quotation from VMI, SEMCO will be committed to providing the expertise to see that each project is planned and executed with the highest level of professionalism.
- (2) As identified in Subsection 1.a, the project manager for this contract will be Mr. Tyler Meadows, our Vice President and Principal Project Manager. Mr. Meadows will attend each pre-bid meeting. In the rare occurrence when Mr. Meadows is unavailable, the pre-bid meeting will be attended by Mr. James Haltigan, President of SEMCO. (In addition, Mr. Haltigan will also back up Mr. Meadows on all VMI projects to ensure that resources are available as the scope requires.)
- (3) At the pre-bid (and at our office afterwards), SEMCO will examine the scope of work and the challenges that may be faced on the project. We will be willing to offer suggestions, if needed, to ensure that the needs of the project are met with least likelihood for change orders or delays. Our suggestions may include changes to allow for the most efficient work methods in performing the work, or changes in scheduling to allow for the lowest possible cost to complete the work.
- (4) SEMCO will prepare our quotation based on our assessment of specifications and schedule requirements, including conformance with applicable Virginia standards and codes. In preparing our quote, we will also have backup data available, reflecting detailed labor and materials estimates. The quotation will be delivered to VMI in the form of a firm fixed price bid. Each bid will reflect our lowest possible cost estimate based on the scope of work for the project.
- (5) For each successful project award we receive, SEMCO will prepare a Work Plan/Abatement Plan to be submitted to VMI prior to the start of the project. The SEMCO Project Manager and the SEMCO Project Superintendent, along with the VMI project coordinator/manager, will review the scope of work and the Work Plan prior to the start of the project.
- (6) Any change order work that may be required will be priced fairly and in accordance with our standard VMI pricing. The VMI project coordinator/manager for the job will be notified of the required change and the resulting cost prior to any additional work being performed. It is not our intention to find or create change orders. However, we realize that unforeseen circumstances do arise, and we are committed to handling these changes fairly for all parties involved.

Subsection 2.a SEMCO General Methodology and Plan for Services (Continued)

(7) Our on-site project superintendent will coordinate SEMCO's daily activities with the VMI project coordinator/manager. Activities which may negatively impact on the staff or students of the University will be performed off-hours.

(8) Once the project has been completed, our project superintendent will meet with the University's project manager to go through the job and confirm that all contract obligations have been met or exceeded.

2.a(i) SEMCO Additional Detail for Services in Demolition

Working in asbestos abatement requires a degree of cleanliness and attention to detail that is not commonly found in demolition. SEMCO has utilized our extensive experience in the asbestos abatement industry to develop a discipline in performing demolition operations so that the work is performed both thoroughly and cleanly, with minimal disruption to adjacent areas.

Again because of our asbestos work, we have extensive experience in designing and installing negative pressure containments to control dust. Our work crews are well-disciplined in removal of all the ancillary items such as nails, screws, hangers, etc., leaving the work areas clean and ready for the renovations to begin. We pride ourselves in performing the work cleanly, thoroughly, and safely, with minimal damage to adjacent areas.

2.a(ii) SEMCO Additional Detail for Services in Asbestos Abatement

With 39 years in the industry, our President, Jim Haltigan, has the experience and expertise to analyze the needs of a project and then design the specific approach that each project may require. Mr. Meadows, our Project Manager, is also well-experienced in asbestos abatement, and will be responsible for both planning and managing our asbestos abatement engagements, but Mr. Haltigan still backs up the planning for each asbestos engagement of substantial size.

Our field supervisors have many years' experience performing asbestos abatement. Our Project Manager oversees each asbestos project we perform, but the day-to-day on-site supervision is the responsibility of the Site Supervisor. For a relatively large project, with a correspondingly large crew, we organize our crews with a Supervisor and also a Leadman, who will be one of our most experienced asbestos workers, knowledgeable of the various techniques, problems, and work-arounds to be encountered, and able to provide leadership to the other workers.

While crews are somewhat interchangeable, our general approach is to keep crews with each supervisor as much as is feasible. We find this promotes continuity and efficiency on the job.

Subsection 2.a SEMCO General Methodology and Plan for Services (Continued)

The following two paragraphs 2.a(iii) and (iv) address important topics not specifically called for in the RFP Instructions in Specific Requirements but mentioned in other places in the RFP.

2.a(iii) SEMCO General Considerations in Projects in Public Places

Our managers, supervisors and workers are well-versed in the proper ways to work in public spaces. We always provide on-site supervision of our workers. It is a requirement in asbestos abatement, and we believe it is sound policy in demolition as well. Our workers will always be identifiable by SEMCO hardhats and shirts, and our supervisors will also be identified by SEMCO badges. Our workers will strive to minimize interference with other activities taking place in their work areas, and will cooperate with other contractors and VMI personnel to make the project as minimally disruptive as possible.

As in any project in public buildings and spaces, we will expect to have to schedule our activities around other activities taking place in the same areas. We will be sure to coordinate with VMI to minimize conflicts. In case of need to work in restricted areas, we will coordinate at least two days in advance. Also, in cases where our work might require shutdown of utilities in an area, we will coordinate in advance to minimize our impact on university personnel and activities. In particular with regard to university utilities, we will expect to have access to power and water, but we understand that it will be our responsibility to provide for the necessary connection gear.

2.a(iv) SEMCO Special Considerations Related to Campus Work

SEMCO has completed numerous projects at VMI, Virginia Tech, Radford University, University of Virginia, as well as private colleges and universities. We are very familiar with the restrictions related to doing noisy, dirty, and intrusive construction work on-campus.

We will schedule our work in accordance with VMI scheduling requirements. Most work will be done during normal daytime hours so as not to intrude on the campus at night. On the other hand, certain work that has to be done in classroom buildings might be intruding during normal daytime class hours, so we will have the flexibility to schedule night work when that is more desirable. Also, we understand that from time to time there will be special campus activities that we will have to schedule around. We consider all these to be “business as usual” on a campus.

SEMCO takes pride in having good working relationships at every college and university we serve. We are aware of our responsibility to provide employees who are trained to “act properly” on a campus—not rude nor boisterous, observing the common courtesies expected in an educational environment. Our employees are all expected to observe high standards of conduct, and we will be pleased to sign up to VMI’s Standards of Conduct policy.

All SEMCO employees will strictly adhere to the VMI Parking Policy. We shall obtain the required parking permits when we park on-post. For overnight parking, we shall park only in the properly designated areas. We have passenger vans available to assist in bringing workers to the job site. Special permits will be requested only where absolutely necessary. SEMCO workers will also be made aware of the VMI Sidewalk Policy and will adhere to it.

2.b SEMCO Commitment to VMI

Describe the offeror's commitment to the Institute in terms of resources, personnel, investment, etc.

SEMCO has done myriad projects for the state colleges and universities of Virginia, including previous projects for VMI. For this proposed contract with VMI we make the same commitment we always make to state schools—we will consider you to be a “most favored client” of our business. We commit to you to provide our best personnel, our best service, and our best costs.

When awarded the contract under this solicitation, all the projects of the contract will be managed personally by Mr. Tyler Meadows, SEMCO Vice President and Principal Project Manager. Additionally, general oversight and corporate support will be furnished by Mr. James Haltigan, President of SEMCO. In the execution of the tasks under this contract, we will use our top superintendents—the ones with the most extensive experience and training and the best record of successes—to ensure that even the most challenging jobs will be completed as designed, on time, and with minimal change orders. Our superintendents all have many years of experience, giving us the expertise to minimize damage to surrounding areas during demolition and/or abatement operations. To further ensure that every job is completed well, all our superintendents are furnished with access the resources they need:

- Company credit card to allow them to purchase needed supplies so that our projects are not delayed.
- Company truck for use in conducting company business.
- Company mobile phone to aid in communication at the project.
- Access to our enclosed box trucks for transportation of equipment, supplies, and asbestos waste material, as well as dump trucks for general (non-restricted) materials and waste.
- Easy access to our office and our main warehouse in Staunton, 30 minutes from VMI.

The proximity of our main facilities near VMI gives us a very strong ability to provide rapid responsiveness. In a rush situation, we can generally mobilize and be on-site within four hours.

For a SWaM (Small Business) contractor, SEMCO Services, Inc., can provide a surprisingly wide array of general purpose and specialized equipment for this contract. Attachment H, at the end of this proposal, documents general and specialized SEMCO equipment available to support our work for VMI. The equipment we own includes vehicles, specialized abatement equipment, specialized demolition equipment, and general-purpose construction site equipment. In addition, we have accounts in good standing with multiple rental equipment providers.

“If we don't own it, we can get it.”

2.c Subcontractors

Provide a list of the subcontractors the offeror would use to provide subcontracting.

SEMCO Services, Inc, is a substantial and experienced contractor in both of the trade areas in which we propose to support VMI. We are close to the VMI campus, and we have many personnel experienced in the two trades we are proposing. The tasks we anticipate performing under this contract are significant, but not of a size to stretch the limits of our capabilities. For those reasons, and also in consideration of our policy explained in Subsection 1.a, we do not anticipate utilizing any subcontractors in the performance of these tasks.

2.d Representations in re: Prices, Terms, Warranties and Benefits

Provide representation that the prices, terms, warranties and benefits specified in the proposal are comparable to or better than the equivalent terms being offered by the offeror to any present customer.

SEMCO Services, Inc, is a contractor to several State Universities in Virginia. In our contracts with Virginia State institutions, we give each of them our ***most-favored status*** as regards prices, terms, warranties, and benefits. We will continue that same policy in any projects or tasks for VMI. All project tasks bid by SEMCO Services, Inc, will be bid at our most favorable prices and terms.

2.e Various Bonds, When Requested

Comment on your willingness to furnish Commonwealth of Virginia Standard Performance and Labor and Material Payment Bonds for some projects when requested by the Institute.

SEMCO Services, Inc, is sometimes requested to post various bonds to assure our performance as well as our financial involvement. We are bonded in all such cases, and we will continue the same policy in any projects or tasks for VMI when required.

Section 3. Small, Women-owned and Minority-owned Business (SWaM)

This solicitation is SET-ASIDE for certified Small, Woman-owned, and/or Minority-owned businesses. Only those businesses certified by the Virginia Department of Small Business and Supplier Diversity are eligible to respond to this solicitation.

SEMCO Services, Inc, is a certified SWaM business. Our current SWaM Certification from the Virginia Department of Small Business and Supplier Diversity is valid through March 6, 2028. A copy is included here in our proposal in Attachment E.

Section 4. References

Four (4) recent references, either educational or governmental, for whom you have provided the type services described herein. Include the date(s) the services were furnished, the client name, address and the name and phone number of the individual the Institute has your permission to contact. (See Attachment D, with reference to Attachment C.)

SEMCO Services, Inc., has provided an extensive listing of references for Attachment D, utilizing the data of Attachment C of the proposal, as requested.

Section 5. Financial Stability

Submit a copy of the offeror's most recent financial statements or other evidence of financial stability.

Note to Reviewer(s): Financial Data pages of SEMCO's most recent Reviewed Annual Statement are included as Attachment I.

Designation of Proprietary Information Not To Be Disclosed

SEMCO Services, Inc., has included in this proposal certain proprietary information. Under the provisions of the Code of Virginia, specifically Section 2.2-4342f, we specify that the inclusion of our Financial Statement in Attachment I, referenced from Section 5, Financial Stability, is proprietary information and is not to be disclosed under any Freedom of Information requests. Those pages are identified as such.

SEMCO Services, Inc., is not a public company. It is privately owned, and its financial data are not public information. The data are provided here, in the form of our most recent Reviewed Financial Statement, for the information of the official reviewer(s) of this proposal, and for no other purposes. Including our Financial Statement here is intended to provide the necessary information for the reviewer(s) to determine that SEMCO Services, Inc., is indeed a substantial and stable company, well able to take on the financial responsibilities of this project.

Section 6. Geographic Location

Provide information regarding the locations of company offices relative to this proposal.

SEMCO Services, Inc, has our Headquarters business office, as well as our principal shop and warehouse facility, in the Jolivue area on the south side of the city of Staunton. From our Staunton facility to the center of the VMI campus is a distance of approximately 30 miles.

This location ensures that the substantial resources of our company are within easy reach of VMI for quick response to any emergent time-critical requirements.

Section 7. General Information

The return of the General Information Form and addenda, if any, signed and filled out as required.

There is no form in the RFP identified by the title "General Information." It appears that this refers to the form in the very front of the RFP, titled **Request for Qualifications**, which contains various company identifying information. This is completed on the following page. Additionally, there is an Addendum 1 that we acknowledge here. On the Addendum this "boilerplate" language was found:

This Addendum forms a part of the Contract Documents and modifies, corrects or supplements the original Request for Proposal dated 16 October 2023.

SEMCO also acknowledges the receipt and incorporation of Addendum 1 on the Request for Qualifications (RFQ) form, as well.

SEMCO Services, Inc. Proposal
VMI RFQ for Project #V211-24-023 On-Demand Trades Pool
Virginia Military Institute
Lexington, Virginia 24450-0304

REQUEST FOR QUALIFICATIONS

RFP# V211-24-023

Issue Date: 16 October 2023
Title: On-Demand Trades Pool for Renovation and Repair Services
SET-ASIDE FOR SBSB Certified SWaM VENDORS ONLY - - Limited to Area 103

Questions Due: 2 November 2023 at 2:00 PM EST

Due Date: 16 November 2023 at 2:00 PM EST (mailed or hand delivered to VMI Procurement Services)

Services Commodity Code: 91200 –Construction Services, General

Issuing Agency: Virginia Military Institute
Procurement Services
330 Parade Avenue
Smith Hall, Room 314
Lexington, VA 24450

Period of Contract: **Date of Award** through **31 December 2024**, with four (4) optional renewals. VMI will also solicit for new vendors to add to the contract annually during an open enrollment period.

Proposals should be mailed or hand delivered directly to the Issuing Agency shown above.

IDENTIFICATION OF BID ENVELOPE: The signed bid should be returned in a separate envelope or package, sealed and identified as instructed in Section XII, paragraph H. The envelope should be addressed as directed in the heading of this Page of the solicitation. No other correspondence or other bids should be placed in the envelope.

PRE-PROPOSAL CONFERENCE: No pre-proposal conference will be held for this solicitation.

All Inquiries for Information Should Be Directed To: LTC Lynn W. Carmack, VMI Procurement Services at carmacklw@vmi.edu. The Understanding of Requirement Form (Attachment A) must be used for questions concerning specifications or statement of needs.

In Compliance With This Request for Qualifications And To All The Conditions Imposed Therein And Hereby Incorporated By Reference, The Undersigned Offers And Agrees To Furnish The Goods/Services In Accordance With The Attached Signed Proposal Or As Mutually Agreed Upon By Subsequent Negotiation.

Name and Address of Firm:

SEMCO Services, Inc.
589 Lee-Jackson Highway
Staunton, VA Zip Code: 24401

Date: November 16, 2023

By:

Name: James E. Haltigan
Title: President and CEO

Phone: (540) 885-7480

Fax: (540) 885-7690

EVA Vendor ID or DUNS Number

eVA Vendor: EPV2189

E-mail: Jim@SEMCOservices.com

Note: This public body does not discriminate against faith-based organizations in accordance with the Code of Virginia, § 2.2-4343.1 or against a bidder or offeror because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.

ADDENDA: SEMCO Services, Inc., acknowledges receipt of the following addenda to this procurement RFP:

Addendum 1, dated 31 October 2023



LIST OF ATTACHMENTS

NOTE to Reviewer(s): In addition to the attachments labeled as such in the RFP, SEMCO has appended several additional attachments, identified as G, H, and I.

Attachment A—Understanding of Requirements

*This was a form for submitting questions during the proposal period.
One inquiry was submitted by SEMCO for completion of our Proposal.
A copy of the form, marked accordingly, is included here.*

Attachment B—Conflict of Interest Statement

Form is completed and included as required.

Attachment C—Contractor Data Sheet

SEMCO Client Accounts, Ref. Section 1.c, is included here.

Attachment D—References

Ref. Section 4, is included here, also referencing Attachment C.

Attachment E—Small Business Certification

SWaM certificate is attached, included here.

Attachment F—Trade Consideration

Form is included here, including the update from Addendum 1. Trades we are proposing are checked.

Attachment G—SEMCO Equipment

Showing our level of commitment to VMI, a listing of available Vehicles, Specialized Equipment for Abatement and for Demolition, General Equipment, is included here.

Attachment H—SEMCO Financial Statement

Financial Statement data pages from 2021, the most recent year for which a Reviewed Statement has been completed, is included here.

Attachment I—SEMCO Company and Personnel Licenses

A copy of the Class A Contractor's License (with appropriate designations) is include here, as well as the copies of the Project Managers' and Field Supervisors' licenses in asbestos abatement, as required by the RFP in Subsection 1.a

Attachments follow...

ATTACHMENT A

RFP# V211-24-023

UNDERSTANDING OF REQUIREMENTS

OFFEROR: SEMCO Services, Inc.

RFP#: RFP #V211-24-023

Date: 30 Oct 2023

The following question concerns specifications, Section (number) Sec VIII, Part A

Paragraph 2.e., page 16.

The referenced paragraph in the Instructions for Proposal Preparation states that offeror may designate certain specified information as "Proprietary," such that it will be exempt from FOIA requests. It states that the specific information must be identified by a distinct method such as highlighting or underlining, and that the request for protecting the information must specify the reason for protecting it. Those are all clearly stated and should not be a problem. However, we are wondering about how the information in the proposal should be presented. We have thought of two alternatives, and we request your guidance on these:

- a. The information could be identified quite literally as described above, such that when the university responds to a FOIA request, the university could redact that information before forwarding the response.
- b. Alternatively, we could provide the required Original and four copies with one of our four copies marked REDACTED on the cover, and with the proprietary information redacted on the relevant pages. That copy, then, could subsequently be used to create the copies for FOIA requests.

It is our opinion that this second method would be more convenient for the University. However, we will comply with whichever method you prefer.

All responses to questions may be made by Addendum.

Questions not submitted on this form WILL NOT BE ANSWERED.

Questions Submitted by: Kenneth Rhodes

NAME

SEMCO Services, Inc.

ORGANIZATION

(540) 885-7480

PHONE

Ken@SEMCOservices.com

EMAIL

May be FAXED to: (540) 464-7669 or E-Mail to: carmacklw@vmi.edu, LTC Lynn W. Carmack

SEMCO had no other questions.

ATTACHMENT B**RFP# V211-24-023****CONFLICT OF INTEREST STATEMENT**

Ensure that the solicitation is thoroughly read and completed. Complete, sign and return the information requested below with your proposal. FAILURE TO FURNISH THIS DATA MAY RESULT IN REJECTING YOUR PROPOSAL.

NAME: SEMCO Services, Inc.

ADDRESS: 589 Lee-Jackson Highway

CITY/STATE: Staunton, VA 24401

TELEPHONE NUMBER: (540) 885-7480

FEDERAL ID NUMBER (FIN): 54-1791521

THE ABOVE FIRM IS A (CHECK, AS APPLICABLE)

- | | |
|--|---|
| <input checked="" type="checkbox"/> SMALL BUSINESS | <input type="checkbox"/> INDIVIDUAL BUSINESS |
| <input type="checkbox"/> WOMAN-OWNED BUSINESS | <input type="checkbox"/> SOLE PROPRIETORSHIP |
| <input type="checkbox"/> MINORITY-OWNED BUSINESS | <input type="checkbox"/> PARTNERSHIP |
| <input type="checkbox"/> SHELTERED WORKSHOP | <input checked="" type="checkbox"/> CORPORATION |

RELATIONSHIP WITH THE COLLEGE OF VIRGINIA:

IS ANY MEMBER OF THE FIRM AN EMPLOYEE OF THE COMMONWEALTH OF VIRGINIA WHO HAS A PERSONAL INTEREST IN THIS CONTRACT PURSUANT TO THE CODE OF VIRGINIA, SECTION 2.1-639.24?

(...) YES (X) NO

IF YES, EXPLAIN.


SIGNATURE OF OFFEROR

November 16, 2023
DATE

NAME: JAMES HALTIGAN

TITLE: PRESIDENT AND CEO

Please tell us how you received this solicitation:

- It was mailed to you directly.
- You requested a copy through the Virginia Business Opportunities.
- You obtained a copy from the Virginia Department of Minority Business Enterprise.
- Other (Please specify) _____

ATTACHMENT C**RFP# V211-24-023****CONTRACTOR DATA SHEET**

QUALIFICATIONS OF OFFEROR: Offerors must have the capability and capacity in all respects to fully satisfy the contractual requirement.

Indicate the length of time you have been in business providing this type of service.

Demolition 25 Years Asbestos Abatement 27 Years

Provide a list of current references, either college, Educational Institutions, and/or other companies that your firm is servicing. Include the length of service, dollar volume, year contract was entered into, and the name and address of the person the State has your permission to contact. Such listing shall be comprehensive of your firm's customer base and can be formatted as follows:

CURRENT ACCOUNTS:

Account Name, Address & Phone #	Length of Service	\$ Volume/Year
---------------------------------	-------------------	----------------

Over the past four years, SEMCO has initiated approximately 1,000 new contracts or distinct separate projects within overall contracts. Rather than list all those contracts and projects, SEMCO has prepared a summary listing of many of our major contracts with multiple tasks, similar in nature to this VMI contract. In it we provide all the required information, plus a brief description of the type(s) of tasks performed. The information is presented in the same order as requested.

Account: UVA Facilities Mgmt., 575 Alderman Rd., Charlottesville, VA 22903

Contact: Mrs. Glenda Walton, (434) 982-5878, gnf5k@virginia.edu

Length and Value of Services Provided: Approximately \$5,600,000 on over 300 projects in the previous 21 years, averaging about \$270,000 per year over that time.

Description: We have been one of UVA's Pre-Qualified Contractors to provide Asbestos Abatement and Selective Demolition at the University of Virginia. Projects are competitively bid. Work must be performed in strict accordance with the University's Asbestos Abatement procedures, often with challenging completion schedules, in hospital and/or academic environments, and with limited site conditions and constraints.

Account: UVA, through Various General Contractors that are required by UVA to use one of the Pre-Qualified Abatement Contractors

Contact: Mrs. Glenda Walton, (434) 982-5878, gnf5k@virginia.edu

Length and Value of Services Provided: approximately \$3,000,000 on 37 projects in the previous 9 years, averaging approximately \$330,000 per year over that time.

Description: As one of four (4) Pre-Qualified Contractors to provide Asbestos Abatement and Selective Demolition Services at the University of Virginia, SEMCO has performed numerous projects at UVA for General Contractors and Construction Managers.

ATTACHMENT C**RFP# V211-24-023****CONTRACTOR DATA SHEET (Continued)**

Account: Virginia Tech Procurement, 300 Turner St. NW, Blacksburg, VA 24061
Contact: Mr. Greg Pratt, (540) 231-7852, gregp65@vt.edu
Length and Value of Services Provided: Approx. \$280,000 on 13 direct projects in the previous 6 years. Approx. \$1,420,000 on 16 General Contractor projects in the last 9 years. Overall average of approximately \$180,000 per year over that time.
Description: SEMCO has been contracted to provide Hazardous Material Abatement Services to Virginia Tech since 2016. Our contract is currently being re-competed; SEMCO has submitted a proposal to continue our services to Va Tech.

Account: Virginia Military Institute, 311 Smith Hall, Lexington, VA 24450
Contact: Ms. Charlene Wilson, (540) 464-7372, wilsoncs@vmi.edu
Length and Value of Services Provided: Approx. \$1,200,000 on 25 projects in the last 14 years, averaging approximately \$87,000 per year over that time.
Description: SEMCO has provided Asbestos and Lead Abatement as well as Demolition services to VMI on numerous projects, both directly and as a subcontractor. In the past few years, projects done under direct contract to VMI include asbestos abatement at 406 Parade Ave and 408 Parade Ave, done under the aegis of Bryan Fix, Project Manager for Physical Plant, as well as abatement in Smith Hall.

We have done many projects for VMI under GCs, including (among others):
For Nielsen Builders, Inc: Kilbourne Hall, Lejeune Hall, Shell Hall, Preston Library, and Carroll Hall.

For Various Other General Contractors: VMI Post Infrastructure (Phases I, II, and III), Commandant's House, Cameron Roof, Preston Roof, Crozet Hall, Moody Hall, Science Building, Boiler Plant, Smith Hall, Press Box, Turman House,

Account: Holland's General Contractors, Inc., 80 Forge Rd, Lexington, VA 24450
Contact: Mr. Keith Holland, President, (540) 261-7404
Length and Value of Services Provided: Approx. \$590,000 on 105 projects in the last nine years, averaging approximately \$65,000 per year over that time.
Description: Holland's GC specializes in damage and restoration services. For over 9 years SEMCO has provided Asbestos Abatement, Selective Demolition and Mold Remediation Services for Holland's in the Lexington, VA and surrounding areas.

Account: Kjellstrom & Lee, Inc., 2815 N. Augusta St., Staunton, VA 24401
Contact: Mr. Fulton Sensabaugh, (804) 283-2428, FSensabaugh@kjellstromandlee.com
Length and Value of Services Provided: Approx. \$5,250,000 on 95 projects in the previous nine years, averaging approximately \$580,000 per year over that time.
Description: K&L is one of the premier General Contractors and Construction Managers in the Central Virginia region. SEMCO performs Selective Demolition and Asbestos Abatement projects for K&L, including working in hospital and university environments.

ATTACHMENT C**RFP# V211-24-023****CONTRACTOR DATA SHEET (Continued)**

Account: Lantz Construction Co., Inc. 539 S. Main Street, Broadway, VA 22815
Contact: Mr. Kevin Gabel, Project Manager (540) 896-8911, kgabel@lantzcc.com
Length and Value of Services Provided: Approx. \$1,000,000 on 21 Projects in the previous nine years, averaging approximately \$110,000 per year over that time.
Description: Selected to perform Asbestos Abatement and Selective Demolition services based on competitive pricing for various projects.

Account: Nielsen Builders, Inc., 3588 Early Road, Harrisonburg, VA 22801
Contact: Mr. Thomas Moomaw (540) 434-7376, tmoomaw@nielsen-inc.com
Length and Value of Services Provided: Approx. \$3,000,000 on 43 Projects in the previous nine years, averaging approximately \$330,000 per year over that time.
Description: Selected to perform Asbestos Abatement and Selective Demolition services based on competitive pricing for various projects.

Account: Thor, Inc., P. O. Box 13127, Roanoke, VA 24031
Contact: Mr. Chad Beck, (540) 563-0567, cbeck@thorconstruction.com
Length and Value of Services Provided: Approx. \$630,000 on 13 Projects in the previous nine years, averaging approximately \$70,000 per year over that time.
Description: Selected to perform Asbestos Abatement and Selective Demolition services based on competitive pricing for various projects. Currently working on the Derring Hall project at Virginia Tech.

Account: English Construction, Inc., 615 Church Street, Lynchburg, VA 24504
Contact: Mr. Allen Hamblen, (434) 455-3142, ahamblen@englishconst.com
Length and Value of Services Provided: Approx. \$1,050,000 on 15 Projects in the previous nine years, averaging approximately \$120,000 per year over that time.
Description: English Construction is one of the premier General Contractors and Construction Managers in the Central Virginia region. SEMCO performs Selective Demolition and Asbestos Abatement projects for English, including working in hospital and university environments.

Account: Branch & Associates, Inc., P.O. Box 40051, Roanoke, VA 24022
Contact: Mr. Bryan Underwood, (540) 989-5215, bryanu@branch-associates.com
Length and Value of Services Provided: Approx. \$1,840,000 on 7 Projects in the previous nine years, averaging approximately \$200,000 per year over that time.
Description: SEMCO has performed Selective Demolition and Asbestos Abatement at Virginia Tech and Radford University for Branch & Associates.

LOST ACCOUNTS:

SEMCO Services, Inc, has never lost an account. All our projects have been completed.

ATTACHMENT D**RFP# V211-24-023****REFERENCES**

Please list at least three references for whom you have performed each applicable category of service specified herein and within the past five years.

CLIENT:

ADDRESS:

CONTACT

PERSON/PHONE #:

APPROXIMATE DOLLAR VOLUME PER YEAR:

PROJECTS/DATES/DESCRIPTION:

Use a separate sheet of paper for additional references.

SEMCO Services, Inc., has formatted our information for Attachment C in such a way that it would also conform to the requirements of this Attachment D. Although the RFP asks for “at least three references,” SEMCO feels confident that every one of those clients identified in Attachment C will give us good references. Therefore, rather than duplicating the same information in the same order, we refer the reviewer to our Attachment C with the understanding that any three (or more) of those clients might be contacted.

In particular, for jobs SEMCO has done for general contractors at VMI, on significant projects under Nielsen Builders and Branch Builds our expertise, timeliness and flexibility could be referenced by the corporate managers named in Attachment C.

ATTACHMENT E**RFP# V211-24-023****Small Business Certification**

Definitions

Small Business: "Small business " means an independently owned and operated business which, together with affiliates, has 250 or fewer employees, or average annual gross receipts of \$10 million or less averaged over the previous three years. Note: This shall not exclude SBSB-certified women- and minority-owned businesses when they have received SBSB small business certification.

Women-Owned Business: Women-owned business means a business concern that is at least 51% owned by one or more women who are citizens of the United States or non-citizens who are in full compliance with United States immigration law, or in the case of a corporation, partnership or limited liability company or other entity, at least 51% of the equity ownership interest is owned by one or more women who are citizens of the United States or non-citizens who are in full compliance with United States immigration law, and both the management and daily business operations are controlled by one or more women who are citizens of the United States or non-citizens who are in full compliance with the United States immigration law.

Minority-Owned Business: Minority-owned business means a business concern that is at least 51% owned by one or more minority individuals or in the case of a corporation, partnership or limited liability company or other entity, at least 51% of the equity ownership interest in the corporation, partnership, or limited liability company or other entity is owned by one or more minority individuals and both the management and daily business operations are controlled by one or more minority individuals.

All small businesses must be certified by the Commonwealth of Virginia Department of Small Business and Supplier Diversity (SBSB) by the due date of the solicitation to participate in the SWaM program. Certification applications are available online at www.sbsd.virginia.gov.

Offeror Name: SEMCO Services, Inc.

Preparer Name: James E Haltigan, President and CEO Date: November 16, 2023

Instructions

A. Businesses certified by the Department of Small Business and Supplier Diversity (SBSB) as a small business must complete Section A of this form.

Section A

CERTIFICATION TYPE (check only one below):

- Small Business
 Small and Women-owned Business
 Small and Minority-owned Business

Certification Number: 649188 Certification Date: 03-06-2023

Expiration Date: 03-06-2028

NOTE: It is your responsibility to ensure that your certification is renewed and does not lapse. Should your certification expire, you will no longer be eligible to receive awards under this contract.

SEMCO Services, Inc.	
James Haltigan 589 Lee Jackson Hwy Staunton, VA 24401 Phone: (540) 885-7480 Fax: (540) 885-7690 semcoofva@aol.com www.semcoservices.com	Certification Number: 649188 SWaM Certification Type: Small Start Date: 05-10-2018 SWaM Expiration Date: 05-10-2023 NIGP/Description: 91038 Insulation and Asbestos Installation, Maintenance, Repair and Removal Services (Includes Spray-On In 91240 Demolition Services Pcard: N

ATTACHMENT F

VMI CONTRACTOR / VENDOR STANDARDS OF CONDUCT

The contractor shall be responsible for controlling employee conduct, for assuring that its employees are not boisterous or rude, and are not engaging in any destructive or criminal activity.

Foul language of any kind will not be tolerated. Engaging in verbal or physical behavior that causes distress to cadets, faculty, staff and/or employees will result in immediate removal from the job site.

All employees of the contractor and subcontractors shall wear uniforms or other appropriate Institute approved attire at all times to designate their affiliation with the contractor.

Brandishing a firearm, whether threatening or non-threatening, will result in immediate removal from the job site.

Contractor’s employees who appear to be under the influence of alcohol or other substance shall not be permitted on VMI property.

Contractor’s employees shall not use VMI owned equipment without the distinct permission of the Director of Physical Plant or Director of Construction or their designees. This equipment includes but is not limited to telephones and computers, hand tools and operable equipment.

The contractor is also responsible for insuring that its employees do not disturb papers on desks, or open desk drawers, cabinets or briefcases, or use the Institute equipment and the like, except as authorized in the preceding paragraph.

Smoking is not permitted on Post or at other VMI owned property except in **designated areas** as indicated by **General Order 45**. Tobacco use in VMI-owned or leased buildings, covered walkways, temporary enclosed structures, trailers, and tents as well as structures placed on state-owned property by contractors or vendors is prohibited. Tobacco use in VMI provided vehicles is prohibited. Outside smoking or tobacco use will not be permitted within 50 feet of building entrances or exits. Smoking will not be permitted in outside areas identified as hazardous areas.

Agreed to by:



SIGNATURE

James Haltigan, President

PRINTED NAME

SEMCO Services, Inc.

COMPANY

November 16, 2023

DATE

ATTACHMENT G (Updated to include Addendum 1)

RFP# V211-24-023

TRADE CONSIDERATION

**Contractor Pool for Non-Capital Construction, Renovation and Repair Services
 For projects valued at less than \$50K**

Check all trades for which your firm is proposing:

TRADES:	CHECK FOR CONSIDERATION
General Construction	
Asbestos Remediation	✓
Asphalt Repair	
Casework/Millwork	
Concrete Work	
Demolition	✓
Disaster Recovery	
Dry Wall Installation/Finishing	
Electrical	
Elevator Inspections	
Excavation/Grading	
Exterior Waterproofing	
Fencing	
Fire System Services	
Flooring Installation/Refinishing	
Guttering	
HVAC	
Insulation Services	
Masonry	
Mechanical	
Metal Fabrication	
Mold Remediation	
Painting	
Plumbing	
Roofing	
Solar Panel Services	
Tile and Grout Work	
Water Mitigation	
Welding	
Window and Door Repair/Replacement	
Other (Describe)	

ATTACHMENT H

Specialized and General-Purpose Equipment Owned by SEMCO
and Available to Support the Work at VMIVehicles

4 Enclosed Box Trucks
 13 Pick Up Trucks
 2 Dump Trucks
 1 Enclosed Utility Trailer
 2 Equipment Trailers
 3 Dump Trailers
 2 – 12 Passenger Van
 1 – 7 Passenger Van

Abatement Equipment

60 Negative Air Machines
 8 Metal Shower Systems
 30 PAPR Respirators
 10 Omniguard 4 Manometers
 8 Airless Sprayers
 5,000ft of 10/3 Extension Cords
 4 GFCI Temporary Power Panels
 24 Low Volume Sample Pumps
 12 HEPA Vacuums

Specialized Equipment

1 Ingersoll Rand Telehandler Forklift
 2 Bobcat Skid Steers
 2 Terminator Floor Scrapers
 1 - 185 CFM Air Compressor
 1 Hydraulic Power Packs
 2 Hydraulic Concrete Saws
 1 Hydraulic Chain Saw
 1 Target Walk Behind Floor Saw
 2 Floor Grinders
 2 Roof Saws
 2 Complete Trash Chute Systems
 1 Genie Superlift Duct Jack
 1 Wolff Turbo Stripper

Miscellaneous Equipment

Ladders
 Scaffolding
 Walk Planks
 Ellis Shore Posts
 Ellis Screw Posts
 Concrete Chop Saws
 Electric Demo Hammers
 Electric Floor Saws
 Cutting Torches
 Plasma Cutter
 Gang Boxes
 Retractable Lanyards
 Wobble Lights
 Pressure Washers

We have accounts in good standing with the
following Rental Equipment Providers:

Ryder Truck Rentals
 Penske Truck Rentals
 Sunbelt Rentals
 United Equipment Rentals
 NES Rentals
 Hawkins Graves Equipment
 Pearson Equipment
 Atlantic Lift Systems
 Appalachian Equipment
 Central Virginia Rental

“If we don’t own it, we can get it.”

ATTACHMENT I**RFP# V211-24-023****SEMCO Services, Inc., Financial Statement**

SEMCO Services, Inc., has been a successful firm in the Virginia market for over 25 years. Our growth has been slow-and-steady for much of that time; the past few years have been a period of stability, with a strong financial position. SEMCO is pleased to include here the financial pages from our 2021 Statement, which is our most recent Reviewed Financial Statement. (Our 2022 Statement has undergone some adjustments and is still in the process of review.) This 2021 Statement shows solid company, with a good rebound from the COVID year of 2020.

We believe these recent financial figures emphasize to VMI that we are conscious of the importance of financial stability, with the ability to support our clients with personnel, equipment, and substantial financial resources.

Designation of Proprietary Information Not To Be Disclosed

SEMCO Services, Inc., is not a public company. It is privately owned, and its financial data are not public information. The data are provided here, in the form of our most recent Reviewed Financial Statement, for the information of the official reviewer(s) of this proposal, and for no other purposes. Including our Financial Statement here is intended to provide the necessary information for the reviewer(s) to determine that SEMCO Services, Inc., is indeed a substantial and stable company, well able to take on the financial responsibilities of this project.

SEMCO Services, Inc., has thus included our financial data in this proposal as proprietary information. Under the provisions of the Code of Virginia, particularly Section 2.2-4342f, we specify that the inclusion of our Financial Statement in Attachment H, referenced from Section 5, Financial Stability, is proprietary information and is not to be disclosed under any Freedom of Information requests.

The following five pages are identified as such. SEMCO has provided a redacted version of our proposal, both in hard copy and in a printable PDF format, for release under FOIA requests.

Proprietary Information—Not Subject to Release Under the Freedom of Information Act

Proprietary Information Redacted on This Page

Proprietary Information—Not Subject to Release Under the Freedom of Information Act

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Proprietary Information Redacted on This Page

Proprietary Information—Not Subject to Release Under the Freedom of Information Act

ATTACHMENT J

RFP# V211-24-023

SEMCO Services, Inc., Personnel Credentials/Certificates

The first licenses included here are SEMCO’s Class A Contractor’s License and Asbestos Contractor’s License.

Next in the copies of licenses are all three of SEMCO’s Project Managers. All are licensed Asbestos Supervisors. These are the three Officers/Managers identified at the top of the SEMCO Organization Chart in Figure 1.

After the Project Manager license are the Asbestos Supervisor licenses for all of the Asbestos Supervisors named on the SEMCO Organization chart in Figure 1.

COMMONWEALTH of VIRGINIA
Department of Professional and Occupational Regulation
9960 Mayland Drive, Suite 400, Richmond, VA 23233
Telephone: (804) 367-8500

EXPIRES ON
01-31-2025

NUMBER
2705037191

**BOARD FOR CONTRACTORS
CLASS A CONTRACTOR
CLASSIFICATIONS ASB CBC LAC RBC**

 **SEMCO SERVICES INC**
589 LEE JACKSON HWY
STAUNTON, VA 24401


Demetrios J. Mello
Demetrios J. Mello, Director

Status can be verified at <http://www.dpor.virginia.gov>

(SEE REVERSE SIDE FOR PRIVILEGES AND INSTRUCTIONS)

DPOR-LIC (02/2017)

COMMONWEALTH of VIRGINIA
Department of Professional and Occupational Regulation
9960 Mayland Drive, Suite 400, Richmond, VA 23233
Telephone: (804) 367-8500

EXPIRES ON
03-31-2024

NUMBER
3306000655

**BOARD FOR ASBESTOS, LEAD, AND HOME INSPECTORS
ASBESTOS CONTRACTOR LICENSE**

 **SEMCO SERVICES INC**
589 LEE JACKSON HWY
STAUNTON, VA 24401


Demetrios J. Mello
Demetrios J. Mello, Director

Status can be verified at <http://www.dpor.virginia.gov>

(SEE REVERSE SIDE FOR PRIVILEGES AND INSTRUCTIONS)

DPOR-LIC (02/2017)

COMMONWEALTH of VIRGINIA
 Department of Professional and Occupational Regulation
 9960 Mayland Drive, Suite 400, Richmond, VA 23233
 Telephone: (804) 367-8500

EXPIRES ON
07-31-2024

NUMBER
3302000329

BOARD FOR ASBESTOS, LEAD, AND HOME INSPECTORS
ASBESTOS SUPERVISOR LICENSE



JAMES EDWARD HALTIGAN
 1767 GOOSE CREEK ROAD
 WAYNESBORO, VA 22980




Status can be verified at <http://www.dpor.virginia.gov>

(SEE REVERSE SIDE FOR PRIVILEGES AND INSTRUCTIONS)

DPOR-LIC (02/2017)

COMMONWEALTH of VIRGINIA
 Department of Professional and Occupational Regulation
 9960 Mayland Drive, Suite 400, Richmond, VA 23233
 Telephone: (804) 367-8500

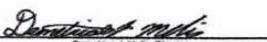
EXPIRES ON
12-31-2023

NUMBER
3302009877

BOARD FOR ASBESTOS, LEAD, AND HOME INSPECTORS
ASBESTOS SUPERVISOR LICENSE



GREGORY TYLER MEADOWS
 180 OAK DALE LN
 STUARTS DRAFT, VA 24477

Status can be verified at <http://www.dpor.virginia.gov>

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DPOR-LIC (02/2017)

COMMONWEALTH of VIRGINIA
 Department of Professional and Occupational Regulation
 9960 Mayland Drive, Suite 400, Richmond, VA 23233
 Telephone: (804) 367-8500

EXPIRES ON
03-31-2024

NUMBER
3302010545

BOARD FOR ASBESTOS, LEAD, AND HOME INSPECTORS
ASBESTOS SUPERVISOR LICENSE



JOSEPH LAWRENCE SHIFFLETT
 5747 LEE JACKSON HWY
 GREENVILLE, VA 24440




Status can be verified at <http://www.dpor.virginia.gov>

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DPOR-LIC (02/2017)

COMMONWEALTH of VIRGINIA
Department of Professional and Occupational Regulation
9960 Mayland Drive, Suite 400, Richmond, VA 23233
Telephone: (804) 367-8500

EXPIRES ON
05-31-2024

NUMBER
3302011949

BOARD FOR ASBESTOS, LEAD, AND HOME INSPECTORS
ASBESTOS SUPERVISOR LICENSE

 **JOSEAN FANTAUZZI**
4 E HOLLY COURT
HARRISONBURG, VA 22801


Dimitrios J. Males, Director

Status can be verified at <http://www.dpor.virginia.gov>

(SEE REVERSE SIDE FOR PRIVILEGES AND INSTRUCTIONS) DPOR-LIC (02/2017)

COMMONWEALTH of VIRGINIA
Department of Professional and Occupational Regulation
9960 Mayland Drive, Suite 400, Richmond, VA 23233
Telephone: (804) 367-8500

EXPIRES ON
04-30-2024

NUMBER
3302008502

BOARD FOR ASBESTOS, LEAD, AND HOME INSPECTORS
ASBESTOS SUPERVISOR LICENSE

 **MICHAEL CHARLES HALTIGAN**
499 EAGLE ROCK LN
STAUNTON, VA 24401-0000


Dimitrios J. Males, Director

Status can be verified at <http://www.dpor.virginia.gov>

(SEE REVERSE SIDE FOR PRIVILEGES AND INSTRUCTIONS) DPOR-LIC

COMMONWEALTH of VIRGINIA
Department of Professional and Occupational Regulation
9960 Mayland Drive, Suite 400, Richmond, VA 23233
Telephone: (804) 367-8500

EXPIRES ON
07-31-2024

NUMBER
3302000355

BOARD FOR ASBESTOS, LEAD, AND HOME INSPECTORS
ASBESTOS SUPERVISOR LICENSE

 **ROBERT ISAIAH JONES SR**
PO BOX 193
WAYNESBORO, VA 22980-0000


Dimitrios J. Males, Director

Status can be verified at <http://www.dpor.virginia.gov>

(SEE REVERSE SIDE FOR PRIVILEGES AND INSTRUCTIONS) DPOR-LIC (02/2017)

COMMONWEALTH of VIRGINIA
Department of Professional and Occupational Regulation
9960 Mayland Drive, Suite 400, Richmond, VA 23233
Telephone: (804) 367-8500

EXPIRES ON
04-30-2024

NUMBER
3302010583

BOARD FOR ASBESTOS, LEAD, AND HOME INSPECTORS
ASBESTOS SUPERVISOR LICENSE



ISRAEL ROMERO
38 MILLPORT CT
WEYERS CAVE, VA 24486-0000




Status can be verified at <http://www.dpor.virginia.gov>

(SEE REVERSE SIDE FOR PRIVILEGES AND INSTRUCTIONS)

DPOR-LIC (02/2017)

COMMONWEALTH of VIRGINIA
Department of Professional and Occupational Regulation
9960 Mayland Drive, Suite 400, Richmond, VA 23233
Telephone: (804) 367-8500

EXPIRES ON
03-31-2024

NUMBER
3302010243

BOARD FOR ASBESTOS, LEAD, AND HOME INSPECTORS
ASBESTOS SUPERVISOR LICENSE



MARGARITA ROMERO
38 MILPORT COURT
WEYERS CAVE, VA 24486




Status can be verified at <http://www.dpor.virginia.gov>

(SEE REVERSE SIDE FOR PRIVILEGES AND INSTRUCTIONS)

DPOR-LIC (02/2017)

COMMONWEALTH of VIRGINIA
Department of Professional and Occupational Regulation
9960 Mayland Drive, Suite 400, Richmond, VA 23233
Telephone: (804) 367-8500

EXPIRES ON
10-31-2024

NUMBER
3302012951

BOARD FOR ASBESTOS, LEAD, AND HOME INSPECTORS
ASBESTOS SUPERVISOR LICENSE



BRETT THOMAS WILLIAMS
164 ALMAE DR
AMHERST, VA 24521




Status can be verified at <http://www.dpor.virginia.gov>

(SEE REVERSE SIDE FOR PRIVILEGES AND INSTRUCTIONS)

DPOR-LIC (02/2017)

COMMONWEALTH of VIRGINIA
Department of Professional and Occupational Regulation
9960 Mayland Drive, Suite 400, Richmond, VA 23233
Telephone: (804) 367-8500

EXPIRES ON
06-30-2024

NUMBER
3302002687

BOARD FOR ASBESTOS, LEAD, AND HOME INSPECTORS
ASBESTOS SUPERVISOR LICENSE


MARK ALAN WRIGHT
39 SOUTH FOXHALL LN
WEYERS CAVE, VA 24486-0000


Donald J. Maki, Director

Status can be verified at <http://www.dpor.virginia.gov>

(SEE REVERSE SIDE FOR PRIVILEGES AND INSTRUCTIONS)

DPOR-LIC (02/2017)