

VIRGINIA MILITARY INSTITUTE
Lexington, Virginia 24450

Procurement Services
Phone 540-464-7323
Fax 540-464-7669

CONTRACT RENEWAL NOTICE

DATE: 4 February 2026
CONTRACT TITLE: Cadet Uniform Accessories and Incidentals
CONTRACT NUMBER: V211-24-047

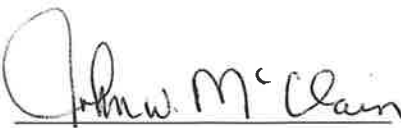
RENEWAL PERIOD: 3/18/2026 - 3/17/2027 **REMAINING RENEWALS:** 2


ISSUED BY: Virginia Military Institute
Procurement Services
314 Smith Hall
Lexington, VA 24450
BUYER: Shana O'Quinn
PHONE: 540-464-7372
FAX: 540-464-7669
EMAIL: oquinns@vmi.edu


CONTRACTOR: Vanguard Industries East
1172 Azalea Garden Road
Norfolk, VA 23502
CONTACT: John McClain
PHONE: 757-857-3600
FAX: 757-857-0222
EMAIL: msoave@vanguardmil.com

FEI #: 54-1817115

In accordance with the original contract, all terms, conditions, pricing and specifications remain intact. Any agreed upon Changes and/or Modifications are attached if applicable and hereby incorporated herein.

CONTRACTOR:
Signature: 
Printed Name: John McClain
Date: 10 MARCH 2026

BUYER:
Signature: 
Printed Name: Shana O'Quinn
Date: 3/11/2026

CONTRACT ADMINISTRATOR:
Signature: 
Printed Name: Blaine Noel
Date: 11 MAR 2026

Pricing Schedule 2026

Vendor Name: VANGUARD INDUSTRIES EAST, INC

Items	Qty	Price Each	QTY	Price Each	Qty	Price Each	Special Makes w/quick delivery	Price Each	Minimum Order
EXAMPLE: Shoe									
Female	1-100	\$60.00	101-200	\$25.00			(OUT OF TARRIF SIZES) 12N	\$90.00	
Male	1-100	\$90.00	101-200	\$40.00			18 1/2EE	\$150.00	
Black Leather Belt	590	\$32.11							
Brass VMI Belt Buckle	600	\$10.42							
Red PT Belt	550	\$5.65							
Blouse Female Chevrons	50-90								
Battalion Commander		\$28.19							
Battalion Sgt Major		\$27.04							
Captain		\$28.19							
CAPT S-1		\$29.91							
CAPT S-2		\$28.19							
CAPT S-3		\$29.91							
CAPT S-4		\$29.91							
CAPT S-6		\$29.91							
CAPT S-7		\$29.91							
Corporal		\$25.66							
Lieutenant		\$27.04							
LT S-1		\$28.19							
LT S-2		\$28.19							
LT S-3		\$28.19							
LT S-4		\$28.19							
LT S-5		\$28.19							
LT S-6		\$28.19							
Master Sgt		\$27.04							
Operations Sgt		\$28.19							
Regimental Commander		\$29.91							
Regimental Sgt Major		\$28.19							
Sgt S-1		\$28.19							
Sgt S-2		\$28.19							
Sgt S-3		\$28.19							
Sgt S-4		\$28.19							
Sgt S-5		\$29.91							
Sgt S-6		\$27.04							
Sgt S-7		\$28.19							
Corporal Clerk		\$27.04							

