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VIRGINIA MILITARY INSTITUTE
Lexington, Virginia 24450

Procurement Services
Phone 540-464-7323
Fax 540-464-7669

CONTRACT RENEWAL NOTICE

DATE: 30 April 2025
CONTRACT TITLE: Cadet Shirts
CONTRACT NUMBER: V211-24-041

RENEWAL PERIOD: 6/30/2025-6/29/2026 REMAINING RENEWALS: 3

ISSUED BY: Virginia Military Institute
Procurement Services
314 Smith Hall
Lexington, VA 24450
BUYER: Shana O'Quinn
PHONE: 540-464-7372
FAX: 540-464-7669
EMAIL: oquinnsp@vmi.edu

CONTRACTOR: Fechheimer Brothers Co
4545 Malsbary Road
Cincinnati, OH 45242
CONTACT: James Kelly
PHONE: 513-793-5400
FAX:
EMAIL: jkelly@fechheimer.com

FEI #: 31-1000330

In accordance with the original contract, all terms, conditions, pricing and specifications remain intact. Any agreed upon Changes and/or Modifications are attached if applicable and hereby incorporated herein.

CONTRACTOR: Signature: James C. Kelly
Printed Name: James C. Kelly
Date: June 18, 2025
BUYER: Signature: Shana O'Quinn
Printed Name: Shana O'Quinn
Date: 6/25/2025

CONTRACT ADMINISTRATOR: Signature: Blaine Noel
Printed Name: Blaine Noel
Date: 25 JUN 25

See attachment -

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June 18, 2025

VMI Shirt Contract Renewal -
Attachment to Renewal Form

Black Shirts -

We will accept the 2025 order for women's shirts with no price increase. We have enough fabric to make 320 shirts. Moving forward, Burlington Industries will discontinue Poly Rayon Deluxe Tropical. We will send you fabric samples to consider for replacing the old fabric.

White shirts -

On the white SS PC pinpoint shirts, we need to raise the price by 5% for 2025 (\$28.35), and also qualify that fabric delivery has been and will remain an issue for the next few months, which may affect our ability to deliver in the standard time frame of 18 - 20 weeks. The reason for the fabric delay is that new government regulations require the reduction and soon-to-be elimination of PFAS chemicals used to provide stain resistance and water repellency. Removing the PFAS chemicals has caused some shading issues, which the mills are working through. USN has given the mills a waiver to resume production until the shade issues are resolved. But it will take some time to fill back orders.