

REQUEST FOR QUALIFICATIONS

PROJECT #V211-24-023-1

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1. Qualifications and Experience:

Your local solar provider

We at Affordable Energy Concepts (AEC) have been a part of the Central Virginia community for fifteen years, and our team for much longer. We are invested in the success of this project and what it means for our community. We hope we can show you in this response that we have the experience and expertise of the larger companies with the commitment of our local talent.



Company Information

Affordable Energy Concepts Inc. was established in 2009 by David Wall in Madison Heights, Virginia as a sister company to Wall Construction, LLC. Wall Construction specializes in commercial and residential green building construction. David Wall recognized the need for an affordable solar contractor in Virginia, and founded AEC, Inc. to provide PV and Thermal Solar Systems.

In August of 2016, AEC, Inc. completed the largest Community Solar Project in the state at that time located in Lexington, VA. That system is a 550 KW ground mount array that AEC installed and commissioned in just under 2 ½ months. In addition AEC, Inc. has also been a leader in installing solar for schools such as Bath County Public Schools which at the time, January of 2018, was the largest solar project for a public school in the state at over 1 MW in size. AEC has completed 3 MW of solar for schools in Bath County, Culpeper County, Harrisonburg City, Rockbridge County, and Central Virginia Community College.

AEC, Inc with David Wall's direction is committed to providing a high quality product that creates economic value and jobs in Virginia. AEC, Inc. is SWAM certified (#724649), only does business in Virginia, and is proud of our record of creating partnerships within the state that not only provides a high quality product but grows businesses here in the Commonwealth. (Class A Contractor License # 2705137090)

AEC Background

Located in Amherst County, Virginia, AEC has been a leader in bringing solar energy to Virginia, providing solar for schools, businesses, and homes since 2009. The managers of AEC have a combined experience of over 50 years in the construction and clean energy industries. AEC has installed over 4MW of solar PV on over 200 turn-key PV Systems across Virginia including 3MW of commercial and utility scale PV systems. In 2018, AEC completed the largest solar array for a Virginia school district at the time with 1.1 MW of solar power on Bath County Public Schools. This reduced the school district's electric consumption by half and made Valley Elementary School net-zero with its over 600 kW ground and roof-mounted solar array. Through third-party financing with Reliable Energy LLC, and BARC Electric Co-operative, AEC was able to offer the schools solar power with an affordable monthly payment that showed savings to the school on day one.

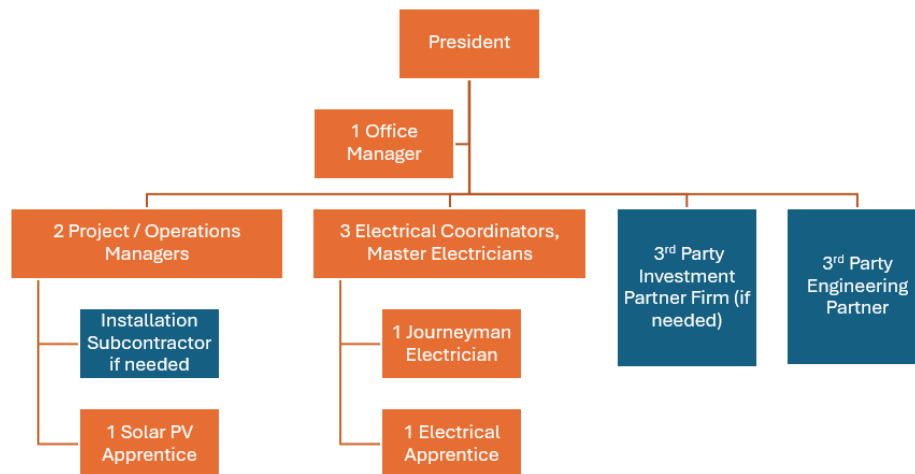
AEC has successfully completed a variety of other solar projects of various scales over the last few years, including the 550 kW Community Solar Farm for BARC Electric Cooperative—the first community solar project in the state of Virginia. AEC is also proud to announce the recent completion of the 200kW solar installation for the VA Department of Game and Inland Fisheries office in Richmond, and 60kW rooftop PV for Roanoke Gas Company with help from a local Roanoke-based PV Racking Company, Advanced Racking, LLC. In 2021-2023 AEC completed 548.1kW on Culpeper Technical Education Center and 340kW on Bluestone Elementary School in Harrisonburg, VA. AEC continues to be a leader in bringing solar energy to central Virginia and is proud to offer our services to our neighbors in Williamsburg-James City County Public Schools.

Our in-house team is small and efficient with solar design, engineering, procurement, construction and electrical code for our solar projects. We also leverage strategic partners to bring even better-quality workmanship, materials, and financing vehicles for the betterment of the overall energy system.

Organizational Chart - AEC Key Personnel

Affordable Energy Concepts consists of a team of knowledgeable, experienced, and committed professionals dedicated to overseeing our projects from start to finish. AEC team members are prompt to respond to any questions or concerns, and will work closely with stakeholders to accommodate any needs.

Affordable Energy Concepts Organizational Chart



David Wall -President

Licensed Class A Contractor in Building & Solar Installation, NABCEP Associate, First Aid & CPR Certified .

David Wall is a seasoned business professional with over 20 years of experience in management, finance, estimating, supervising, and owning construction companies. David has successfully managed teams, vendors, subcontractors, and employees in large construction and renewable energy projects to ensure prompt completion and customer satisfaction.

David grew up in Carroll County, VA and earned a Bachelor of Science in Construction Engineering Technology from East Tennessee State University in 2001. After graduation, David started his career as an estimator for Branch & Associates and worked his way up to Project Engineer then Project Manager.

In 2005, David Wall established Wall Construction, a residential/ light commercial construction company with a focus on green building technologies. After recognizing the growing demand for renewable energies, David Wall founded Affordable Energy Concepts, Inc. in 2010. Over the last 15 years AEC, Inc has been a leader in providing solar systems for residential, commercial, and small utility customers in Virginia.



Alex Haney - Project Manager, System Designer

NABCEP PV Installation Professional, (#PV-091722-013757) OSHA 10, First Aid & CPR Certified

Alex earned a Bachelor of Science in Integrated Science and Technology with an Energy concentration from James Madison University in 2013 with his senior thesis on Solar Cooking. Post-graduation Alex worked on developing energy and environmental education curriculum for schools in Tennessee, Arkansas and Virginia. He joined AEC as an installer in February 2016 and has since gone on to excel as a solar designer of ground-mount and roof-mount arrays.

Overseeing the design and installation for several commercial projects producing in excess of 3 MW of combined solar power.

Alex has recently become a NABCEP PV Installation Professional and Journeyman Electrician. He also coordinates sustainable energy initiatives at Haiti Outreach Ministries' three school campuses in Port-au-Prince, Haiti. Alex is the adjunct professor for the Solar Photovoltaics Systems Class at Central Virginia Community College and has partnered with Harrisonburg City Public Schools, Amherst County Public Schools and Rockbridge County High School for several renewable energy classroom projects and visits.



Zachary Campbell - Project Manager, System Designer

NABCEP Associate (In Progress), OSHA 10, First Aid & CPR Certified

Zach earned a Bachelor of Science in Integrated Science and Technology with an Energy System Operations and Optimization concentration from James Madison University in 2020. Zach has experience working for AEC as an intern and assistant project manager in the summers of 2018 and 2019. Zach's roles within the company have consisted of project management, system designs, proposals, and installations of residential and commercial systems, overseeing the design and installation of over 2 MW of combined solar power.

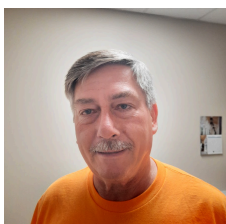
Zach has also volunteered as a lead consultant for The Chesapeake Bay Foundation focusing on assisting poultry farmers in the Shenandoah Valley adopt solar on their farms for the purpose of increasing the local utilization of best management practices (BMP), helping farmers take advantage of tax incentives, and aiding the overall sustainability of our Virginia farms. Zach is also an elected official of Amherst County, and sits on the board of directors for the Robert E. Lee Soil and Water Conservation District since January 1, 2024.



Calvin Goff – Electrical Project Manager Master Electrician

Master Electrician License, OSHA 10, First Aid & CPR Certified

Calvin received training in Electrical Theory I & II at the Bedford Science and Technology Center in 2010. Calvin then worked as an electrical apprentice at Southern Air Inc. between 2010 and 2012. Between 2012 and 2017 Calvin worked as a loom fixer, repairing looms at Bedford Weaving Mill inc. Calvin then moved onto be a foreman journeyman electrician for Winnbo Electric LLC between 2017 and 2021. In 2021 Calvin joined Wall Construction as an assistant superintendent, and Affordable Energy Concepts Inc. as a master electrician. Calvin oversaw electrical connections on over 1MW of AEC's solar installations between 2021 and 2024.



Wilbur Burton - Electrical Project Manager, Master Electrician

Master Electrician License, OSHA 10, First Aid & CPR Certified

Wilbur Burton joined AEC in 2023 to oversee electrical considerations and estimations.

Before joining our team, Wilbur worked in the electrical field for 32 years, specifically in commercial and industrial settings. He has been a

master electrician for 20 years, and a control electrician for 18 years with Alliance Industrial. Wilbur has 14 years in commercial electrical & construction with Winnbo Electric . Prior to his commercial work, Wilbur worked in residential electrical/construction for 6 years at Winnbo Electric.

David McKinney - Electrical Project Manager

Master Electrician, NABCEP Professional PV Installer & Designer, Master Electrician License, NABCEP #PV-090718-015294, First Aid & CPR Certified

David has been with AEC since 2012, providing residential, commercial, and solar electrical services. David started his career in 1985 as an apprentice to an electrician in Maryland and is a Veteran who served in the Army from 1990-1994 and then the Army National Guard from 1995-1998.

After his service, David continued working in the electrical industry and received his Master Electrician Certification in 2010. David oversees the management of electrical installation teams, system design verification, electrical code compliance and ensures safe working practices.



Alan Nixon - Project Safety Manager

Operations and Safety Manager, OSHA 30 & First Aid & CPR certified

Alan Nixon joined AEC in 2016 to oversee employee assignments, safety protocol, fleet and tool maintenance, and project management support and estimation.

Before joining our team, Alan worked two apprenticeships in Virginia, receiving two journeyman's cards, one as a patternmaker and the other in tool & die. He worked in the Lynchburg Foundry where he eventually became an estimator before moving to G.E / Ericsson as a model maker. Alan then worked at BWX Technologies, Inc. for over 15 years where he was employed as a tool maker. He has been involved with industrial and commercial workplace safety for over 40 years. Alan will be our safety manager for this project and oversee / manage proper and safe use of tools, equipment, and PPE.

Vincent Rudacille - Electrical and Solar Apprentice

NABCEP Associate (#PVA-012324-015789) OSHA 10, First Aid & CPR Certified

Vincent is a graduate of Culpeper County Public Schools and joined our team soon after the completion of the Culpeper Technical Education Center project. Vincent brings a background in computer design and networking to the team. He has been our solar apprentice since November 2022 and received his NABCEP Associate certificate in 2024 after successfully completing a solar PV professional training.

Joel Wilkerson - Journeyman Electrician

Journeyman Electrician License, OSHA 10, First Aid & CPR Certified

Joel recently began with AEC in the spring of 2024. He brings with him over 13 years of electrical experience from Winnbow Electric, Southern Air, and a few smaller electrical contractors. After 2 years vocational training at Jefferson Forest High School and a 3 year apprenticeship at Southern Air, Joel obtained his journeyman electrician certification in 2012. Joel is the main electrical field superintendent for our commercial solar installations.

Lost Clients

AEC has not lost any clients over the previous 3 years.

Plan for Providing Services - Methodology

AEC will work with Virginia Military Institute to accomplish the goals of the Institute in accordance with all local and state code requirements, VASCUPP requirements, and the Institutes requirements.

AEC intends to design and build any solar systems on VMI campus in direct coordination with the Institute. AEC plans to review buildings and infrastructure the Institute wishes to interconnect with solar, and utilize our team's vast experience to interconnect in a cost-effective manner. Buildings can be reviewed during the design phase to determine which sites are more conducive to solar generation.

AEC has a strong experienced design team, which is more than willing to work with VMI to design a campus wide master plan for solar generation as part of this service agreement.

Commitment to the Institute

AEC is committed to achieving the goals of the Institute. We are within a 1 hour drive to Campus, and can provide staff onsite if maintenance issues were to arise. We install remote monitoring on all of our PV solar systems, and have trained staff in our office, who monitor our installed systems around the state, and can pinpoint specific production issues and schedule time to address these potential issues before they impact production. We monitor the production of our commercial sites daily and have alarm systems in place to alert our team of any atypical scenarios.

AEC's List of Subcontractors

AEC utilizes a local roofing contractor who has been trained per AEC best practices on large rooftop installations, where additional labor is needed for staging, moving, and installing panels.

AEC also utilizes local General Contractor Wall Construction on projects where additional specialty labor is required. Wall Construction's team has worked closely with AEC, and has been trained on best practices.

AEC's Commitment to Quality (Prices, Terms, Warranties & Benefits)

AEC prides itself on procuring the utmost quality solar components. One of the most important factors when designing a solar system is to utilize components which have demonstrated to be leaders in the industry and have a strong business plan which will allow the manufacturer to honor its warranties for the lifetime of the components.

In the solar industry we have a term for manufactures that have demonstrated not only that they manufacture quality products, but also have a balance sheet that makes them likely to be in business to honor their warranties 25 years from now. These companies are known as Tier 1 companies, and we select our gear based on how committed the manufacturer is to both quality and potential warranty claims.

AEC also prides itself on safety, all of our employees are trained on fall-safety, large forklift and manlift training, and we conduct weekly safety meetings and daily toolbox talks on-site. We utilize a third-party safety review team to ensure our safety practices are reviewed regularly for compliance.

AEC's Ability to Furnish Commonwealth of Virginia Standard Performance and Labor and Material Payment Bonds

AEC has the ability to bond projects when requested by the Institute. AEC's reference projects are all jobs which include payment and performance bonds. AEC can provide a surety letter if requested by VMI.

2. *Small, Women-owned and Minority-owned Business (SWaM):*

Affordable Energy Concepts, Inc. is a SWaM certified small business. AEC's SWaM Certification Number is 724649 and expires in April 2029.



3. References:

Bath County Public Schools

1.1MW Roof Mount on Three Bath County Schools

Contact: Mike Keyser, CEO BARC Electric Cooperative

Contact: Chris Botulinski, COO BARC Electric Cooperative

Address: 84 High Street, P.O. Box 264, Millboro, VA 24460

Phone: 800-846-2272 Email: cbotulinski@barcelectric.com

Valley Elementary School



Bath County High School



Millboro Elementary



In our fifteen years of operation, AEC has developed, designed and installed projects throughout Virginia, with representative projects listed below:

Virginia Department of Game and Inland Fisheries Office (DWR)

200 kW Ballast-roof-mount Solar Array

Contact: David Liebal, PE, RRC, Project Engineer

Address: 7870 Villa Park Drive, Richmond, VA 23228

Phone: 540-239-8843

Email: dliebal@hdhassociates.com



BARC Electric Cooperative

550kW Community Solar Garden Ground Mount

Contact: Mike Keyser, CEO BARC Electric Cooperative

Address: 84 High Street, P.O. Box 264, Millboro, VA 24460

Phone: 800-846-2272

Email: CBotulinski@BARCElectric.com



Culpeper Technical Education Center

548.1kW Roof Mount & Ground Mount

Contact: Shaun Summerscales, Principal

Address: 17441 Frank Turnage Drive, Culpeper, VA 22701

Phone: 540-423-6504 ext. 4801

Email: ssummerscales@culpeperschools.org



Bluestone Elementary School

340 kW Ballasted Roof Mount

Contact: Kris Vass, Coordinator of Operations

Address: 750 Garbers Church Rd, Harrisonburg, VA 22801

Phone: (540) 434-9916

Email: kvass@harrisonburg.k12.va.us

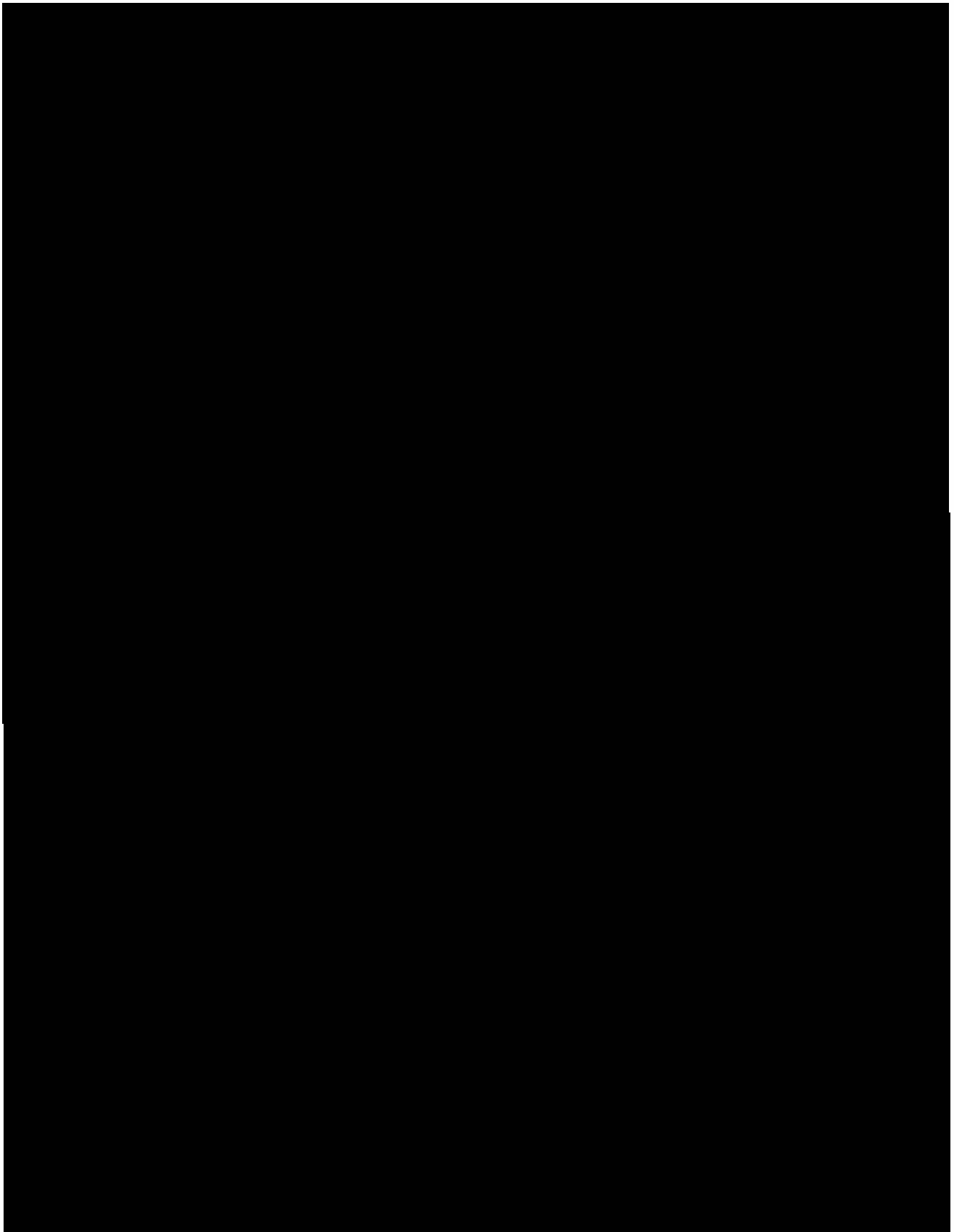


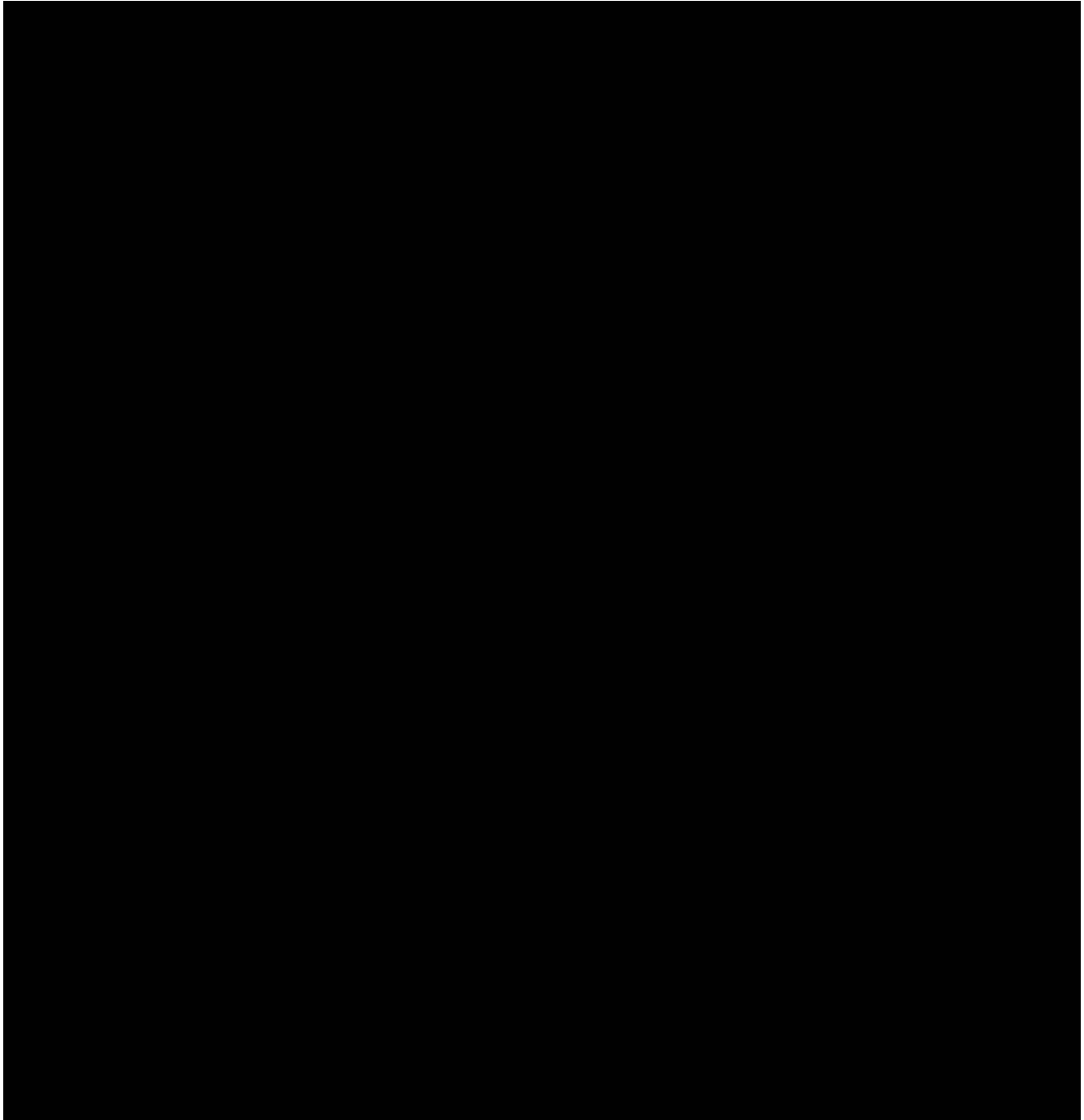
4. Financial Stability:

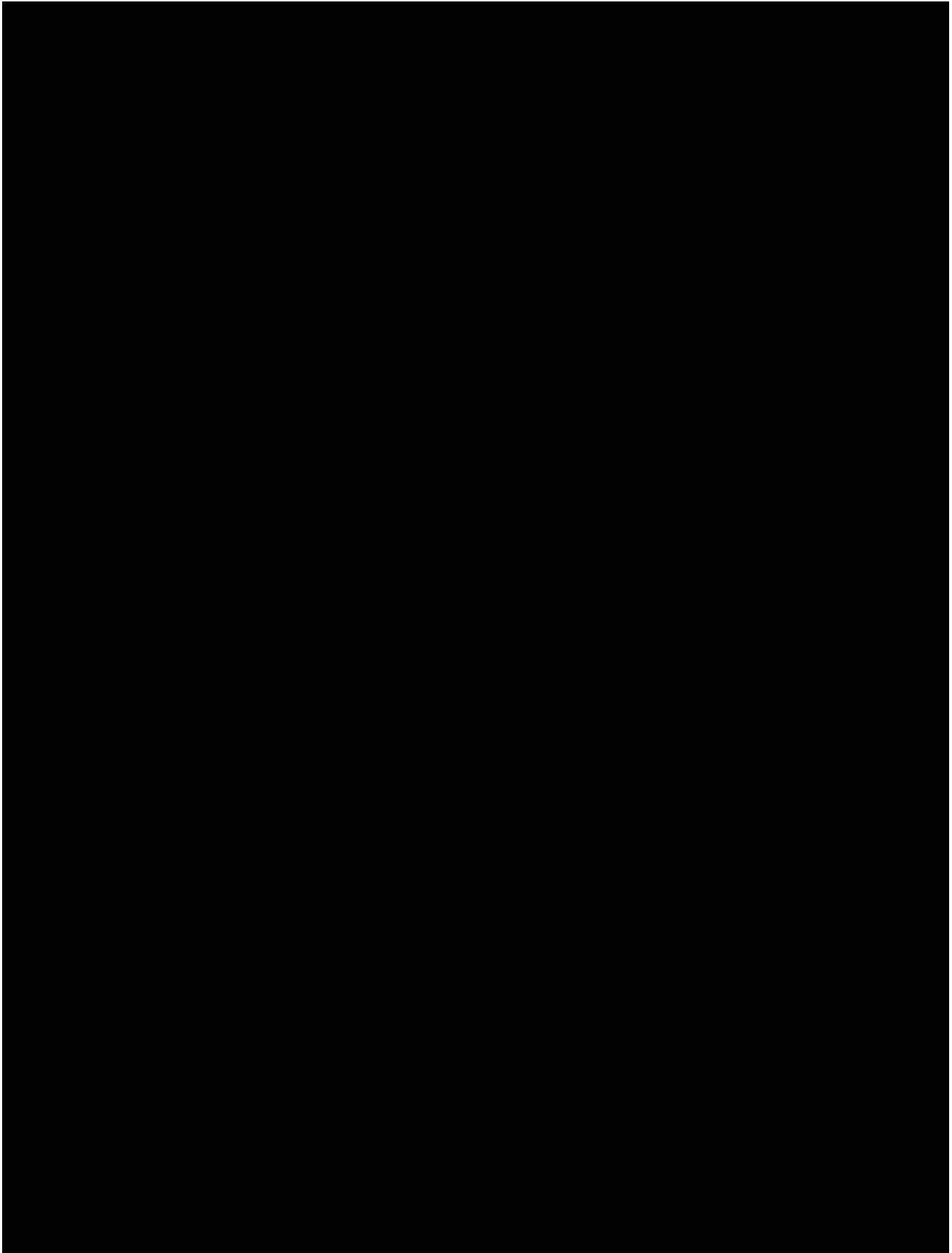
Please see AEC's financial reports below.

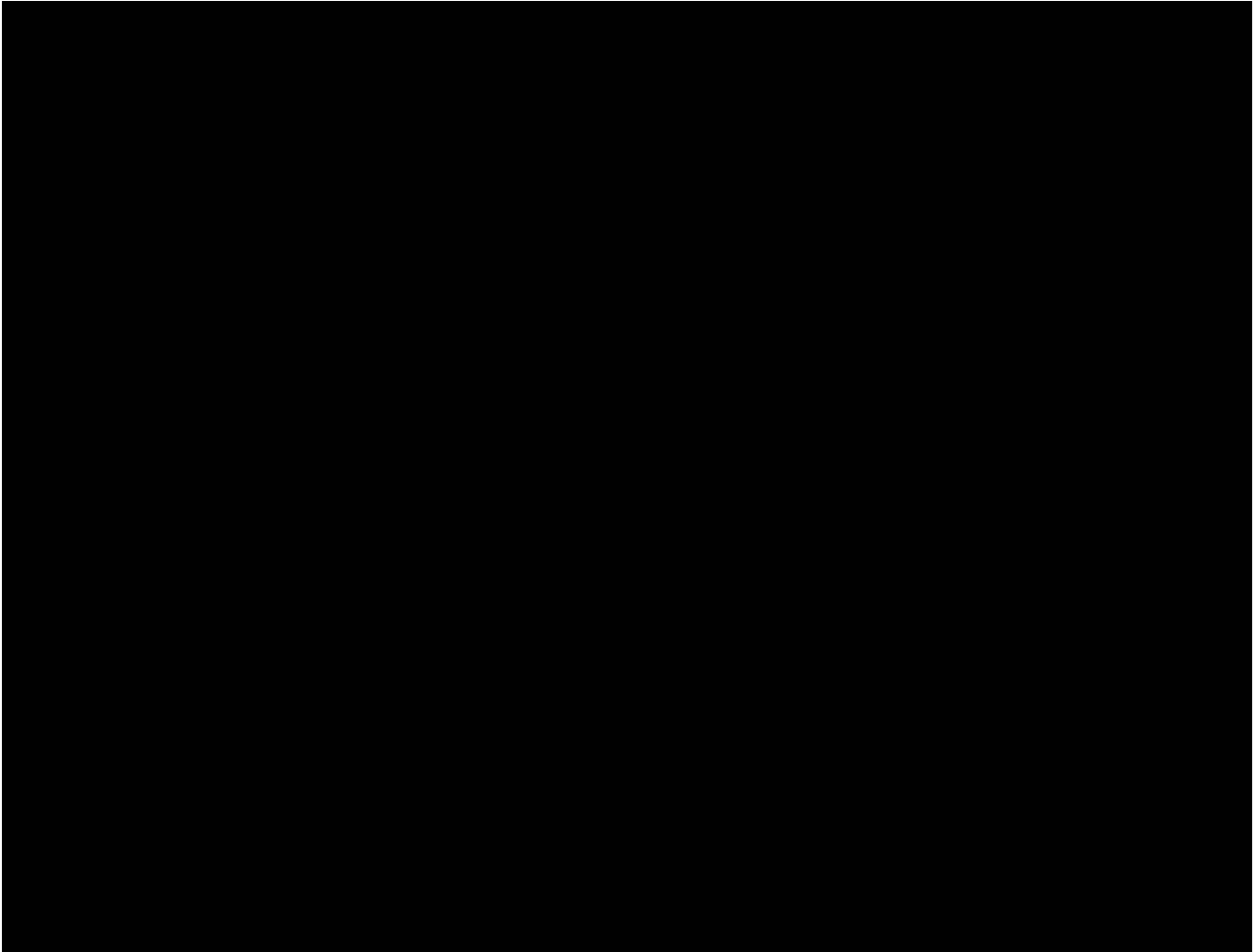
AEC has strong experience in the Virginia School space, and has a proven track record working inside campus activities. We have experience coordinating work scope with school operations in a safe manner, and have gone above and beyond at the close of our projects to ensure systems are not only maintained throughout their lifetime, but also have helped schools implement solar classroom learning opportunities into their instruction.

Please see our classroom commitment section for more information. AEC has also hired high school students from the schools we have worked with to help teach while we install, and then offered full time positions for those highschool students at the time of their graduation. Our Solar PV Apprentice and our Electrical Apprentice are both graduates of Culpeper County Public Schools and participated in the work at Culpeper Technical Education Center in 2021.









5. Geographic Location:

Affordable Energy Concepts Inc. is located in Amherst County, VA at 161 Dillard Road, Madison Heights, VA, less than an hour drive from the VMI Campus.

6. Signed General Information Form and Addenda

Virginia Military Institute
Lexington, Virginia 24450-0304

REQUEST FOR QUALIFICATIONS

RFP# V211-24-023-1

Issue Date: 22 October 2024

Title: On-Demand Trades Pool for Renovation and Repair Services
SET-ASIDE FOR SBSO Certified SWaM VENDORS ONLY - - Limited to Area 103

Questions Due: 7 November 2024 at 2:00 PM EST

Due Date: 21 November 2024 at 2:00 PM EST (electronic only)

Commodity Code: 91200 – Construction Services, General

Issuing Agency: Virginia Military Institute
Procurement Services
330 Parade, Avenue
Smith Hall, Room 314
Lexington, VA 24450

Period of Contract: Date of Award through 31 December 2025, with three (3) optional one-year renewals.

VMI will accept proposals electronically through the eVA Procurement Portal. Proposals must be uploaded to eVA before the electronic solicitation closes at 2:00 PM on Thursday, 21 November 2024 at 2:00 PM. No emailed or late proposals will be accepted

All Inquiries for Information Should Be Directed To: Shana O'Quinn, VMI Procurement Services at oguinnsp@vmi.edu. Use of the Understanding of Requirements Form, Attachment D, must be used. No phone calls will be accepted; no emails will be answered. Answers will be posted in the form of an addendum. The closing date and time for questions is Thursday, 7 November 2024 at 2:00 PM.

In Compliance With This Request for Qualifications And To All The Conditions Imposed Therein And Hereby Incorporated By Reference, The Undersigned Offers And Agrees To Furnish The Goods/Services In Accordance With The Attached Signed Proposal Or As Mutually Agreed Upon By Subsequent Negotiation.

Name and Address Of Firm:

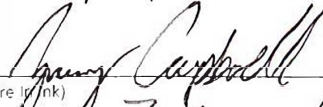
Affordable Energy Concepts Inc.

Date:

11/21/2024

161 Dillard Rd.

By:



(Signature in Ink)

Madison Heights

Name:

Zachary Campbell

(Please Print)

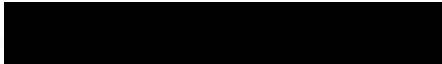
VA

Zip Code: 24572

Title:

Project Manager

EVA Vendor ID



Phone:

(434) 929-1166

E-mail:

Zach@affordableenergyconcepts.com

Fax:

(434) 929-0367

Note: This public body does not discriminate against faith-based organizations in accordance with the Code of Virginia, § 2.2-4343.1 or against a bidder or offeror because of race, religion, color, sex, national origin, age, disability, sexual orientation, gender identity, political affiliation, or veteran status or any other basis prohibited by state law relating to discrimination in employment. Faith-based organizations may request that the issuing agency not include subparagraph 1.f in General Terms and Condition C. Such a request shall be in writing and explain why an exception should be made in that invitation to bid or request for proposal.

UNDERSTANDING OF REQUIREMENTS

OFFEROR: Affordable Energy Concepts Inc.RFP#: RFP #V211-24-023-1Date: 11/21/2024

The following question concerns specifications, Section (number) _____

Paragraph _____, page _____

No Addendum - In Receipt of Amendment (Adding solar panels to the Trade Considerations)

All responses to questions may be made by Addendum.

Questions not submitted on this form WILL NOT BE ANSWERED.

Questions Submitted by: Jimmy Campbell, Zachary Campbell

NAME ORGANIZATION PHONE

Affordable Energy Concepts Inc.

EMAIL

(474) 929-1166Zach@affordableenergyconcepts.comThis may be FAXED to: (540) 464-7669 or E-Mail to: oquinnsp@vmi.edu, Shana O'Quinn

CONFLICT OF INTEREST STATEMENT

Ensure that the solicitation is thoroughly read and completed. Complete, sign and return the information requested below with your proposal. FAILURE TO FURNISH THIS DATA MAY RESULT IN REJECTING YOUR PROPOSAL.

NAME: AFFordable Energy Concepts Inc.
ADDRESS: 1161 Dillard Rd.
CITY/STATE: Madison Heights, VA 24572
TELEPHONE NUMBER: (434) 929-1166
FEDERAL ID NUMBER(FIN): [REDACTED]

THE ABOVE FIRM IS A: (CHECK, AS APPLICABLE)

☒ SMALL BUSINESS ☐ INDIVIDUAL BUSINESS
☐ WOMAN-OWNED BUSINESS ☐ SOLE PROPRIETORSHIP ☐ MINORITY-OWNED BUSINESS ☐
PARTNERSHIP
☐ SHELTERED WORKSHOP ☒ CORPORATION

RELATIONSHIP WITH THE COLLEGE OF VIRGINIA:

IS ANY MEMBER OF THE FIRM AN EMPLOYEE OF THE COMMONWEALTH OF VIRGINIA WHO HAS A PERSONAL INTEREST IN THIS CONTRACT PURSUANT TO THE CODE OF VIRGINIA, SECTION 2.1-639.1-639.24? ☐ YES ☒ NO

IF YES, EXPLAIN:

 DATE 11/21/2024
SIGNATURE OF OFFEROR

Please tell us how you received this solicitation:

☐ It was mailed to you directly.

☒ You requested a copy through the Virginia Business Opportunities.

☐ You obtained a copy from the Virginia Department of Minority Business Enterprise. ☐ Other (please specify) _____

CONTRACTOR DATA SHEET

QUALIFICATIONS OF OFFEROR: Offerors must have the capability and capacity in all respects to fully satisfy the contractual requirement.

Indicate the length of time you have been in business providing this type of service. 14 Years
10 Months

Provide a list of current references, either college, Educational Institutions, and/or other companies that your firm is servicing. Include the length of service, dollar volume, year contract was entered into, and the name and address of the person the State has your permission to contact. Such listing shall be comprehensive of your firm's customer base and can be formatted as follows:

CURRENT ACCOUNTS:

Account Name, Address & Phone #	Length of Service	\$ Volume/Year
Bath Co. Public Sch.	1 yr	\$57,563.30 / 2024
DGE F	1 yr	\$8,300 / 2024
BARC Elec. Co-op	1 yr	\$357,142 / 2017
Culpeper Co. Pub. Schools	1 yr (10 yr o+m)	\$3500 / \$35,000 2022 (\$800,000+ total)
Harrisonburg City Schools	1 yr	\$29,000 / 2022

LOST ACCOUNTS:

Account Name, Address & Phone #	Length of Service	\$ Volume/Year
N/A		

ATTACHMENT D

RFP# V211-24-023-1

REFERENCES

Please list at least three references for whom you have performed each applicable category of service specified herein and within the past five years.

CLIENT: Please see attached client reference sheet included

ADDRESS: in section (3) of our proposal (Attached)

CONTACT

PERSON/PHONE#: _____

APPROXIMATE DOLLAR VOLUME PER YEAR: _____

PROJECTS/DATES/DESCRIPTION: _____

CLIENT: _____

ADDRESS: _____

CONTACT

PERSON/PHONE#: _____

APPROXIMATE DOLLAR VOLUME PER YEAR: _____

PROJECTS/DATES/DESCRIPTION: _____

CLIENT: _____

ADDRESS: _____

CONTACT

PERSON/PHONE#: _____

APPROXIMATE DOLLAR VOLUME PER YEAR: _____

PROJECTS/DATES/DESCRIPTION: _____

Please use a separate sheet of paper for additional references.

Small Business Certification

Definitions

Small Business: "Small business " means an independently owned and operated business which, together with affiliates, has 250 or fewer employees, or average annual gross receipts of \$10 million or less averaged over the previous three years. Note: This shall not exclude SBSD-certified women- and minority-owned businesses when they have received SBSD small business certification.

Women-Owned Business: Women-owned business means a business concern that is at least 51% owned by one or more women who are citizens of the United States or non-citizens who are in full compliance with United States immigration law, or in the case of a corporation, partnership or limited liability company or other entity, at least 51% of the equity ownership interest is owned by one or more women who are citizens of the United States or non-citizens who are in full compliance with United States immigration law, and both the management and daily business operations are controlled by one or more women who are citizens of the United States or non-citizens who are in full compliance with the United States immigration law.

Minority-Owned Business: Minority-owned business means a business concern that is at least 51% owned by one or more minority individuals or in the case of a corporation, partnership or limited liability company or other entity, at least 51% of the equity ownership interest in the corporation, partnership, or limited liability company or other entity is owned by one or more minority individuals and both the management and daily business operations are controlled by one or more minority individuals.

All small businesses must be certified by the Commonwealth of Virginia Department of Small Business and Supplier Diversity (SBSD) by the due date of the solicitation to participate in the SWaM program. Certification applications are available online at www.sbsd.virginia.gov.

Offeror Name: Affordable Energy Concepts Inc.
 Preparer Name: Zachary Campbell Date: 11/21/2024

Instructions

- A. Businesses certified by the Department of Small Business and Supplier Diversity (SBSD) as a small business must complete Section A of this form.

Section A

CERTIFICATION TYPE (check only one below):

- ☒ Small Business
☐ Small and Women-owned Business
☐ Small and Minority-owned Business

Certification Number: 724649 Certification Date: June 14, 2023 Expiration Date: April 16th 2024

NOTE: It is your responsibility to ensure that your certification is renewed and does not lapse. Should your certification expire, you will no longer be eligible to receive awards under this contract.

ATTACHMENT F

VMI CONTRACTOR / VENDOR STANDARDS OF CONDUCT

The contractor shall be responsible for controlling employee conduct, for assuring that its employees are not boisterous or rude, and are not engaging in any destructive or criminal activity.

Foul language of any kind will not be tolerated. Engaging in verbal or physical behavior that causes distress to cadets, faculty, staff and/or employees will result in immediate removal from the job site.

All employees of the contractor and subcontractors shall wear uniforms or other appropriate Institute approved attire at all times to designate their affiliation with the contractor.

Brandishing a firearm, whether threatening or non-threatening, will result in immediate removal from the job site.

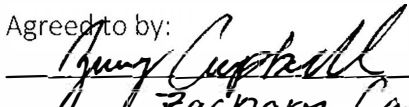
Contractor's employees who appear to be under the influence of alcohol or other substance shall not be permitted on VMI property.

Contractor's employees shall not use VMI owned equipment without the distinct permission of the Director of Physical Plant or Director of Construction or their designees. This equipment includes but is not limited to telephones and computers, hand tools and operable equipment.

The contractor is also responsible for insuring that its employees do not disturb papers on desks, or open desk drawers, cabinets or briefcases, or use the Institute equipment and the like, except as authorized in the preceding paragraph.

Smoking is not permitted on Post or at other VMI owned property except in designated areas as indicated by **General Order 45**. Tobacco use in VMI-owned or leased buildings, covered walkways, temporary enclosed structures, trailers, and tents as well as structures placed on state-owned property by contractors or vendors is prohibited. Tobacco use in VMI provided vehicles is prohibited. Outside smoking or tobacco use will not be permitted within 50 feet of building entrances or exits. Smoking will not be permitted in outside areas identified as hazardous areas.

Agreed to by:

	SIGNATURE
Zachary Campbell	PRINTED NAME
Affordable Energy Concepts Inc.	COMPANY
11/21/2024	DATE

TRADE CONSIDERATION

RFP# V211-24-023-1

Contractor Pool for Non-Capital Construction, Renovation and Repair Services for projects valued at less than \$50k

Check all trades for which your firm is proposing:

TRADE:	CHECK ALL THAT APPLY FOR CONSIDERATION
General Construction	
Asbestos Remediation	
Asphalt Repair	
Casework/Millwork	
Concrete Work	
Demolition	
Disaster Recovery	
Dry Wall Installation/Finishing	
Electrical	
Excavation/Grading	
Exterior Waterproofing	
Fencing	
Flooring Installation/Refinishing	
Guttering	
HVAC	
Insulation services	
Masonry	
Mechanical	
Metal Fabrication	
Mold Remediation	
Painting	
Plumbing	
Roofing	
Solar Panels	✓ Turnkey Solar Services
Tile and Grout Work	
Water Mitigation	
Welding	
Window & Door Repair/Replacement	
OTHER: (Describe)	