

VIRGINIA MILITARY INSTITUTE
Lexington, Virginia 24450

PROCUREMENT SERVICES
Phone 540-464-7323
Fax 540-464-7669

COMMONWEALTH OF VIRGINIA
STANDARD CONTRACT

Contract Number: V211-25-046

This contract entered into this 3rd day of June 2025 between Hanover Uniform Company, EIN 20-1659916, hereinafter known as the "Contractor" and the Commonwealth of Virginia, Virginia Military Institute, hereinafter known as "VMI" henceforth.

WITNESSETH that the Contractor and VMI, in consideration of the mutual covenants, promises and agreements herein contained, agree as follows:

SCOPE OF CONTRACT: The Contractor shall provide **Altama Model 629001 compatible Men's leather oxford, and Altama Model 629011 compatible Women's leather oxfords pending submission of an approved sample.**

PERIOD OF PERFORMANCE: 3 June 2025 – 30 June 2026 with an option to renew for four (4) additional one year periods.

CONTRACT DOCUMENTS: The contract documents shall consist of:

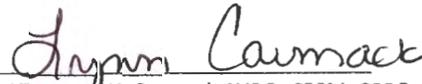
- (1) This signed contract;
- (2) The original solicitation dated 8 April 2025;
- (3) The Contractor's Proposal in response to this solicitation dated 7 May 2025, including Attachment E Pricing Schedule;
- (4) The Commonwealth of Virginia General Terms and Conditions;
- (5) Exhibit A – Tariff Language; and
- (6) Submission of an Approved Sample

IN WITNESS WHEREOF, the parties have caused this Contract to be duly executed intending to be bound thereby.

CONTRACTOR:


By: MARK SYMMES
For: HANOVER UNIFORM COMPANY
Title: DIRECTOR, MILITARY SALES
Date: 04 JUNE 2025

VMI:


By: LTC Lynn W. Carmack CUPO, CPSM, CPPO
For: Virginia Military Institute
Title: Assistant Director, Procurement Services
Date: 4 June 2025

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EXHIBIT A
Contract V211-25-046
TARIFFS

In addition to the Contractor's proposal as incorporated in this contract, the Contractor further agrees to the below tariff language:

If the Contractor is impacted by unforeseen or modified taxes, duties, tariffs, or similar measures imposed by any U.S. or foreign authority, on the Contractor's offerings, (including materials, equipment, hardware, software, or services, etc.) the Contractor shall provide sufficient evidence to the Institute showing the unit price paid as of the contract award date or Purchase Order issuance date (whichever is earlier), the applicability of the tariff to the specific goods or materials, and proof of payment of the increased tariff or duty. The evidence must allow the Institute to confirm that the tariff caused the price increase without markup. Any misrepresentation regarding additional payments due to tariffs shall be considered fraud under the *Virginia Fraud Against Taxpayers Act* and may subject the Contractor to damages.

ATTACHMENT E

PRICING SCHEDULE: The offeror shall furnish VMI Cadet Shoes and Boots as specified in this Request for Proposals. Multiple orders may be issued for each item during the contract period and may include a variety of sizes and quantities. If volume discounts are available, please provide that information separately from this price sheet. Otherwise, VMI will assume that the price is constant regardless of the order quantity.

Description	Quantity	Price per Pair	Up-Charge for Special Sizes
Altama Model 629001 Men's leather oxford, black	1 pair	\$77.00	
Altama Model 629011 Women's leather oxford,	1 pair	\$77.00	
CAPPS Model 90131, Women's Black Smooth Pump	1 pair	N/A	
Belleville Model C390 Combat Boot, Coyote Brown, Unisex	1 pair	N/A	

ALTERNATIVE SHOE SAMPLES SENT TO VMI FOR EVALUATION 07 MAY 2025

CURRENTLY WORKING WITH DISTRIBUTION CHANNELS TO SELL CAPPS 90131 AND BELLEVILLE MODEL C390 BOOTS AND WILL SUBMIT MODIFIED PRICING UPON ACCOUNT ESTABLISHMENT IAW CONTRACT IF AWARDED UPON RECEIPT.