



ADDENDUM 1

V211-20-056

314 Smith Hall Lexington, VA 24450
Phone: 540-464-7357 Fax: 540-464-7682

Project: *Tailored Cadet Uniforms*

Date/Time: *5 February 2020*

To: *Prospective Offerors*

This Addendum forms a part of the Contract Documents and modifies, corrects or supplements the original Bidding Documents dated. Acknowledge receipt of this Addendum in the space provided on the Bid Form. Failure to do so may subject Bidder to disqualification.

Additional Information from Mandatory Pre-Proposal Information

- Last day for questions will be 12 February 2020
- Proposals due 20 February 2020 at 314 Smith Hall, Lexington VA. NOTE: VMI is not in a guaranteed delivery zone so bidders should plan accordingly to make sure their proposal is on time at the correct location.
- Five year average of items ordered are shown below:

VMI Cadet Uniforms

<u>Item</u>	<u>5-year average</u>
Blouse - Gray Wool	446
Coatee - Gray Wool	174
Duty Jacket	514
Overcoat - Gray Wool	109
Skirt - Short Polyester	42
Skirt - Short Wool	0
Skirt - Long Polyester	56
Trouser - Gray Wool HR	575
Trouser - Gray Wool RR	2297
Trouser - White Cotton HR	1936
Trouser - White PolyCotton RR	2432

- Bidder to submit one original and 6 copies of their proposal; one electronic copy (USB preferred); and include the price proposal in a separate envelope.
- Information for fitting dates is provided in advance to all contracted vendors.
- VMI is requesting that you include your plan for acquiring and storing fabric for tailored cadet uniforms in order to meet required deadlines. This should be included in your response for Section IV – B Specific Requirements. Shipments are needed by 1 June in order to pay by 20 June with current fiscal year funds.
- Prices received at prior contract bid are included by attachment.

Attachments: Sign In Sheet
Proposal Pricing from 2015 bid

Submitted by: MAJ Lynn W. Carmack
Assistant Director of Procurement Services
540-464-7223
carmacklw@vmi.edu



RFP # V211-20-056

Tailored Cadet Uniforms

5 February 2020, Pre-Bid Sign-In Sheet

Printed Name	Company	Phone	Email	Signature
MAJ Lynn Carmack	VMI	540-464-7223	carmacklw@vmi.edu	
LTC Mike Friski	VMI	540-464-7553	friskimp@vmi.edu	
Tracey Lackey	VMI	540-464-7137	lackeytm@vmi.edu	
MARK SYMMES	HANOVER UNIFORM	410-353-8193	msyymes@hanoveruniform.com	
Jim Kelly	Fechheimer	410-340-2577	jkelly@fechheimer.com	
Brad Barnes	Demoulin	678-480-5659	bbarnes@demoulin.com	
Sahar Jalala	Uniform & Accessories Warehouse	(818)341-1500	hjalala@aol.com	
James W. Hicken	VMI	(540)464-2231	hickensjw@vmi.edu	
LEE CLARK	VMI	-7094	lclark1@vmi.edu	

Price Proposal Vendor 1

N. **FUTURE GOODS:** VMI reserves the right, subject to mutual agreement, for the Contractor to provide additional goods and/or services under the same pricing, terms, and conditions and to make modifications or enhancements to the existing goods and services. Such additional good and services may include other products, components, accessories, sub-systems, or related services that are newly introduced during the term of this agreement. Such additional good and services will be provided to VMI at favored nations pricing, terms and conditions.

XI. **PRICING SCHEDULE:** The offeror shall furnish items of tailored cadet uniforms as specified in this Request for Proposals. Prices will vary based on the total stock quantity ordered during the period from 1 DEC – 30 JUN of each year. Multiple orders may be issued for each item during this period.

Item	Qty	Price Each	Qty	Price Each	Qty	Price Each	Special Makes w/Quick Delivery	Price Each
Braided Blouse	1-200	\$385.00	201-350	\$330.00	351+	\$310.00	2-14	\$575.00
Wool Trouser	1-300	\$95.00	301-600	\$85.00	601+	\$82.50	3-21	\$140.00
White Regular Rise Trouser	1-800	\$42.00	801-1400	\$39.00	1401+	\$33.00	7-49	\$75.00
Gray Skirt	1-10	\$100.00	11-20	\$90.00	21+	\$90.00	1-7	\$140.00
White Skirt	1-10	\$60.00	11-20	\$50.00	21+	\$50.00	1-7	\$72.00
Long Formal White Skirt	1-10	\$95.00	11-20	\$85.00	21+	\$75.00	1-7	\$104.00
Overcoat	1-35	\$800.00	36-75	\$750.00	76+	\$650.00	1-7	\$1,160.00
White Trousers	1-800	\$42.00	801-1400	\$37.00	1401+	\$35.00	7-49	\$66.40
Coatee	1-150	\$600.00	151-300	\$550.00	301+	\$500.00	1-7	\$880.00
Duty Jacket	1-200	\$125.00	201-350	\$109.00	351+	\$109.00	1-7	\$159.20

Alterations Per Hour \$ 30.00

Wool Reg Rise 1-300 \$95.00 301-600 \$85.00 600+ \$82.50 3-21 \$140.00
Trousers

ACCESSORY ITEMS FOR VIRGINIA MILITARY INSTITUTEACCESSORY ITEMPRICE**Braided Blouses**

Collars (Hooks & Eyes, and Collar clasps unattached)	<u>75.00</u> /Each
Collar Tabs	<u>7.25</u> /Each
Large Hook (1-3/8" wide)	<u>1.20</u> /Each
Large Eye (1-3/8" wide)	<u>1.20</u> /Each
Small Hook	<u>0.25</u> /Each
Small Eye	<u>0.25</u> /Each
Collar Clasps	<u>3.00</u> /Each
Zippers	<u>3.00</u> /Each
Slides -- Black These are included in the zipper	<u>N/A</u> /Each
Black Mohair Braid (1" wide)	<u>5.00</u> /Yard

Full Dress Coatees

Collar (Clasps, Hooks & Eyes, and Buttons unattached)	<u>89.00</u> /Each
Collar Tabs	<u>7.25</u> /Each
Buttons-Waterbury 33 Ligne, Long and Short Shank	<u>1.25</u> /Gross
Collar Clasps	<u>3.00</u> /Each
Leather Washers & Rings	<u>5.00</u> /Gross

Wool Dress Trouser

Striping	<u>7.50</u> /Yard
Zippers	<u>2.25</u> /Each
Zipper Tabs	<u>2.00</u> /Dozen
Waistband Lining	<u>5.00</u> /Yard
Front Closure Hook & Eye	<u>90.00</u> /1000
Buttons, 22 Ligne	<u>4.00</u> /Gross

Campus Jackets

Zippers	<u>4.00</u> /Each
Waistbands	<u>6.00</u> /Yard
Zipper Tabs	<u>N/A</u> /Dozen
Cuffs	<u>5.00</u> /Pair
Collars	<u>8.00</u> /Each

White Cotton Trousers

Buttons	<u>7.00</u> /Gross
Zippers	<u>1.00</u> /Each
Zipper Tabs	<u>1.25</u> /Dozen

Gray & White Skirt (Long & Short)

Buttons	<u>7.00</u> /Gross
Lining	<u>11.00</u> /Yard

Price Proposal Vendor 2

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XI. **PRICING SCHEDULE:** The offeror shall furnish items of tailored cadet uniforms as specified in this Request for Proposals. Prices will vary based on the total stock quantity ordered during the period from 1 DEC – 30 JUN of each year. Multiple orders may be issued for each item during this period.

Item	Qty	Price Each	Qty	Price Each	Qty	Price Each	Special Makes w/Quick Delivery	Price Each
Braided Blouse	1-200	228.00	201-350	228.00	351+	228.00	2-14	228.00
Wool Trouser	1-300	91.25	301-600	91.25	601+	91.25	3-21	91.25
White Regular Rise Trouser	1-800	44.00	801-1400	44.00	1401+	44.00	7-49	44.00
Gray Skirt	1-10	60.00	11-20	60.00	21+	60.00	1-7	60.00
White Skirt	1-10	31.95	11-20	31.95	21+	31.95	1-7	31.95
Long Formal White Skirt	1-10	38.00	11-20	38.00	21+	38.00	1-7	38.00
Overcoat	1-35	690.00	36-75	690.00	76+	690.00	1-7	690.00
White Trousers	1-800	37.00	801-1400	37.00	1401+	37.00	7-49	37.00
Coatee	1-150	395.00	151-300	395.00	301+	395.00	1-7	395.00
Duty Jacket	1-200	112.50	201-350	112.50	351+	112.50	1-7	112.50

Alterations Per Hour \$ 33.50

ATTACHMENT A

RFP# V211-15-066

ACCESSORY ITEMS FOR VIRGINIA MILITARY INSTITUTE

ACCESSORY ITEM

PRICE

Braided Blouses

Collars (Hooks & Eyes, and Collar clasps unattached)	<u>34.00</u> /Each
Collar Tabs	<u>.90</u> /Each
Large Hook (1-3/8" wide)	<u>.90</u> /Each
Large Eye (1-3/8" wide)	<u>.90</u> /Each
Small Hook	<u>.05</u> /Each
Small Eye	<u>.05</u> /Each
Collar Clasps	<u>2.25</u> /Each
Zippers	<u>2.30</u> /Each
Slides -- Black	<u>15.00</u> /Each
Black Mohair Braid (1" wide)	<u>2.95</u> /Yard

Full Dress Coatees

Collar (Clasps, Hooks & Eyes, and Buttons unattached)	<u>38.00</u> /Each
Collar Tabs	<u>.90</u> /Each
Buttons-Waterbury 33 Ligne, Long and Short Shank	<u>145.00</u> Gross
Collar Clasps	<u>2.25</u> /Each
Leather Washers & Rings	<u>14.75</u> Gross

Wool Dress Trouser

Striping	<u>1.45</u> /Yard
Zippers	<u>.90</u> /Each
Zipper Tabs	<u>10.50</u> /Dozen
Waistband Lining	<u>.95</u> /Yard
Front Closure Hook & Eye	<u>45.00</u> /1000
Buttons, 22 Ligne	<u>7.00</u> /Gross

Campus Jackets

Zippers	<u>2.25</u> /Each
Waistbands	<u>6.50</u> /Yard
Zipper Tabs	<u>10.50</u> /Dozen
Cuffs	<u>1.95</u> /Pair
Collars	<u>1.85</u> /Each

White Cotton Trousers

Buttons	<u>7.00</u> /Gross
Zippers	<u>.90</u> /Each
Zipper Tabs	<u>10.50</u> /Dozen

Gray & White Skirt (Long & Short)

Buttons	<u>7.00</u> /Gross
Lining	<u>6.00</u> /Yard

Zippers .90/Each

Overcoat

Buttons (Long & Short Shank) 7.00/Gross

Lining 6.00/Yard

Zippers .90/Each

Wigan _____/Yard

White Trousers (Regular Rise)

Buttons 7.00/Gross

Zippers .90/Each

Zipper Tabs 10.50/Dozen

Belt Loops .95/Each

Wool Regular Rise Trousers

Striping 1.45/Yard

Zippers .90/Each

Zipper Tabs 10.50Dozen

Buttons .60/Dozen

Waistband Lining .95/Yard

Front Closure Hook & Eye 100.001000

Buttons, 22 Ligne 7.00Gross

Price Proposal Vendor 3

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Item	Qty	Price Each	Qty	Price Each	Qty	Price Each	Special Makes w/Quick Delivery	Price Each
Braided Blouse	1-200	\$215.00	201-350	\$200.00	351+	\$195.00	2-14	\$225.00
Wool Regular Rise Trousers	1-300	\$69.90	301-600	\$69.90	601+	\$69.90	3-21	\$69.90
White Regular Rise Trousers	1-800	\$38.00	801-1400	\$36.50	1401+	\$36.50	7-49	\$40.00
Gray Skirt	1-10	\$52.00	11-20	\$52.00	21+	\$52.00	1-7	\$65.00
White Skirt	1-10	\$32.00	11-20	\$32.00	21+	\$32.00	1-7	\$40.00
Long Formal White Skirt	1-10	\$44.95	11-20	\$44.95	21+	\$44.95	1-7	\$50.00
Overcoat	1-35	\$435.00	36-75	\$420.00	76+	\$410.00	1-7	\$450.00
White Trousers	1-800	\$38.00	801-1400	\$36.50	1401+	\$36.50	7-49	\$40.00
Coatee	1-150	\$375.00	151-300	\$350.00	301+	\$325.00	1-7	\$375.00
Duty Jacket	1-200	\$100.00	201-350	\$100.00	351+	\$100.00	1-7	\$100.00

Alterations Per Hour \$ 25.00/hour

ACCESSORY ITEMS FOR VIRGINIA MILITARY INSTITUTEACCESSORY ITEMPRICE**Braided Blouses**

Collars (Hooks & Eyes, and Collar clasps unattached)	<u>\$30.00</u> /Each
Collar Tabs	<u>\$3.25</u> /Each
Large Hook (1-3/8" wide)	<u>\$0.75</u> /Each
Large Eye (1-3/8" wide)	<u>\$0.75</u> /Each
Small Hook	<u>\$0.25</u> /Each
Small Eye	<u>\$0.25</u> /Each
Collar Clasps	<u>\$2.25</u> /Each
Zippers	<u>\$2.15</u> /Each
Slides -- Black	<u>\$0.35</u> /Each
Black Mohair Braid (1" wide)	<u>\$2.75</u> /Yard

Full Dress Coatees

Collar (Clasps, Hooks & Eyes, and Buttons unattached)	<u>\$42.00</u> /Each
Collar Tabs	<u>\$3.25</u> /Each
Buttons-Waterbury 33 Ligne, Long and Short Shank	<u>\$192.00</u> /Gross
Collar Clasps	<u>\$2.25</u> /Each
Leather Washers & Rings	<u>\$18.00</u> /Gross

Wool Dress Trouser

Striping	<u>\$2.00</u> /Yard
Zippers	<u>\$1.05</u> /Each
Zipper Tabs	<u>\$7.05</u> /Dozen
Waistband Lining	<u>\$0.90</u> /Yard
Front Closure Hook & Eye	<u>\$50.00</u> /1000
Buttons, 22 Ligne	<u>\$8.05</u> /Gross

Campus Jackets

Zippers	<u>\$1.85</u> /Each
Waistbands	<u>\$7.25</u> /Yard
Zipper Tabs	<u>\$11.00</u> /Dozen
Cuffs	<u>\$1.35</u> /Pair
Collars	<u>\$1.50</u> /Each

White Cotton Trousers

Buttons	<u>\$8.00</u> /Gross
Zippers	<u>\$0.65</u> /Each
Zipper Tabs	<u>\$7.00</u> /Dozen

Gray & White Skirt (Long & Short)

Buttons	<u>\$7.95</u> /Gross
Lining	<u>\$6.25</u> /Yard

Zippers \$1.45 /Each

Overcoat

Buttons (Long & Short Shank) \$79.50 /Gross

Lining \$6.95 /Yard

Zippers \$1.55 / Each

Wigan \$3.00 /Yard

White Trousers (Regular Rise)

Buttons \$8.00 /Gross

Zippers \$0.65 /Each

Zipper Tabs \$7.00 /Dozen

Belt Loops \$0.40 /Each

Wool Regular Rise Trouser

Striping \$2.00 /Yard

Zippers \$1.05 /Each

Zipper Tabs \$7.05 /Dozen

Buttons \$8.00 /Dozen

Waistband Lining \$0.90 /Yard

Front Closure Hook & Eye \$50.00 /1000

Buttons, 22 Ligne \$8.05 /Gross

Price Proposal Vendor 4

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Braided Blouse	1-200	\$320.00	201-350	\$320.00	351+	\$315.00	2-14	\$400.00
Wool Trouser	1-300	\$76.00	301-600	\$75.00	601+	\$75.00	3-21	\$95.00
White Regular Rise Trouser	1-800	\$36.00	801-1400	\$35.00	1401+	\$34.00	7-49	\$50.00
Gray Skirt	1-10	\$22.00	11-20	\$22.00	21+	\$22.00	1-7	\$30.00
White Skirt	1-10	\$22.00	11-20	\$22.00	21+	\$22.00	1-7	\$30.00
Long Formal White Skirt	1-10	\$31.00	11-20	\$31.00	21+	\$31.00	1-7	\$39.00
Overcoat	1-35	\$640.00	36-75	\$640.00	76+	\$640.00	1-7	\$695.00
White Trousers	1-800	\$29.00	801-1400	\$28.00	1401+	\$27.00	7-49	\$50.00
Coatee	1-150	\$425.00	151-300	\$425.00	301+	\$425.00	1-7	\$475.00
Duty Jacket	1-200	\$95.00	201-350	\$95.00	351+	\$95.00	1-7	\$150.00

Alterations Per Hour \$ \$25.00 each

ACCESSORY ITEMS FOR VIRGINIA MILITARY INSTITUTEACCESSORY ITEMPRICEBraided Blouses

Collars (Hooks & Eyes, and Collar clasps unattached)	\$ <u>1.25</u> /Each
Collar Tabs	\$ <u>1.05</u> /Each
Large Hook (1-3/8" wide)	\$ <u>1.25</u> /Each
Large Eye (1-3/8" wide)	\$ <u>1.15</u> /Each
Small Hook	\$ <u>.35</u> /Each
Small Eye	\$ <u>.35</u> /Each
Collar Clasps	\$ <u>3.00</u> /Each
Zippers	\$ <u>2.40</u> /Each
Slides -- Black	\$ <u>18.00</u> /Each
Black Mohair Braid (1" wide)	\$ <u>2.25</u> /Yard

Full Dress Coatees

Collar (Clasps, Hooks & Eyes, and Buttons unattached)	\$ <u>42.00</u> /Each
Collar Tabs	\$ <u>.90</u> /Each
Buttons-Waterbury 33 Ligne, Long and Short Shank	\$ <u>155.00</u> /Gross
Collar Clasps	\$ <u>2.50</u> /Each
Leather Washers & Rings	\$ <u>16.25</u> /Gross

Wool Dress Trouser

Striping	\$ 4.80 /Yard
Zippers	\$ 2.20 /Each
Zipper Tabs	\$ 6.50 /Dozen
Waistband Lining	\$ 1.20 /Yard
Front Closure Hook & Eye	\$ 45.00 /1000
Buttons, 22 Ligne	\$ 7.85 /Gross

Campus Jackets

Zippers	\$ 2.25 /Each
Waistbands	\$ 6.70 /Yard
Zipper Tabs	\$ 10.50 /Dozen
Cuffs	\$ 4.00 /Pair
Collars	\$ 6.00 /Each

White Cotton Trousers

Buttons	\$ 8.00 /Gross
Zippers	\$.90 /Each
Zipper Tabs	\$ 10.00 /Dozen

Gray & White Skirt (Long & Short)

Buttons	\$ 7.15 /Gross
Lining	\$ 6.25 /Yard

Zippers \$ 1.50 /Each

Overcoat

Buttons (Long & Short Shank) \$ 288.00 /Gross

Lining \$ 6.25 /Yard

Zippers \$ 1.95 / Each

Wigan \$ 3.50 /Yard

White Trousers (Regular Rise)

Buttons \$ 8.00 /Gross

Zippers \$ 1.25 /Each

Zipper Tabs \$ 11.00 /Dozen

Belt Loops \$.75 /Each

Wool Regular Rise Trouser

Striping \$ 5.85 /Yard

Zippers \$ 2.20 /Each

Zipper Tabs \$ 11.00 /Dozen

Buttons \$ 6.00 /Dozen

Waistband Lining \$ 1.70 /Yard

Front Closure Hook & Eye \$ 56.00 /1000

Buttons, 22 Ligne \$ 10.00 /Gross