

Virginia Military Institute
Lexington, Virginia 24450-0304

REQUEST FOR QUALIFICATIONS

RFP# V211-19-075-03

Issue Date: 18 December 2020

Title: On-Demand Trades Pool for Renovation and Repair Services
SET-ASIDE FOR SBSO Certified SWaM VENDORS ONLY -- Limited to Area 103

Due Date: 20 January 2020 at 2:00 PM EST (mailed or hand delivered to VMI Procurement Services)

Commodity Code: 91200 – Construction Services, General

Issuing Agency: Virginia Military Institute
Procurement Services, 314 Smith Hall
Lexington, VA 24450

Period of Contract: Date of Award through 31 December 2021 (Annually Renewable Thereafter for two (2) successive one year renewals). Contractors not initially awarded a contract through this solicitation may submit proposals annually after public solicitation following the prescribed method for submission found herein.

Proposals should be mailed directly to the Issuing Agency shown above. Due to COVID-19 protocols, we are not available to accept hand-delivered proposals.

IDENTIFICATION OF BID ENVELOPE: The signed bid should be returned in a separate envelope or package, sealed and identified as instructed in Section IX, paragraph H. The envelope should be addressed as directed in the heading of this Page of the solicitation. No other correspondence or other bids should be placed in the envelope.

PRE-PROPOSAL CONFERENCE- No pre-proposal conference will be held for this solicitation.

All Inquiries for Information Should Be Directed To: MAJ Lynn W. Carmack, VMI Procurement Services at carmacklw@vmi.edu. The Understanding of Requirement Form (Attachment A) must be used for questions concerning specifications or statement of needs.

In Compliance With This Request for Qualifications And To All The Conditions Imposed Therein And Hereby Incorporated By Reference, The Undersigned Offers And Agrees To Furnish The Goods/Services In Accordance With The Attached Signed Proposal Or As Mutually Agreed Upon By Subsequent Negotiation.

Name and Address Of Firm:
H&M Electric & Construction, Inc

815 S Highland Ave

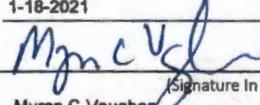
Covington, VA 24426

Zip Code: 24426

EVA Vendor ID or DUNS number 046978144

E-mail: mvaughan@hmelectric.net

Date: 1-18-2021

By: 

Name: Myron C Vaughan

(Please Print)
Title: President

Phone: (540) 962-3953

Fax: (540) 962-6810

Note: This public body does not discriminate against faith-based organizations in accordance with the Code of Virginia, § 2.2-4343.1 or against a bidder or offeror because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.

COPY



ADDENDUM 1
On Demand Trades Pool
V211-19-075-03

314 Smith Hall
Phone: 540-464-7223

Lexington, VA 24450
Fax: 540-464-7669

Project: *On Demand Trades Pool, Project Values to \$50k*

Date/Time: *18 January 2021*

To: *Prospective Bidders*

This Addendum is provided for information purposes only, and does not affect the scope of work or any other bid requirements. There is no requirement to acknowledge the addendum in your response.

Due to the unpredictability of the USPS, and potential delays experienced by FedEx and UPS caused by Inauguration Day rerouting, VMI will accept proposals by email for this solicitation. Physical copies are still required for review purposes, but the email receipt date and time will suffice to meet the 2:00 PM deadline on 20 January 2021. Please include the solicitation number in the email subject line.

Please submit any emailed proposals to: procurement@vmi.edu

Submitted by:

MAJ Lynn W. Carmack
Assistant Director of Procurement Services
540-464-7223
carmacklw@vmi.edu

CONFLICT OF INTEREST STATEMENT

Ensure that the solicitation is thoroughly read and completed. Complete, sign and return the information requested below with your proposal. FAILURE TO FURNISH THIS DATA MAY RESULT IN REJECTING YOUR PROPOSAL.

NAME: H&M Electric & Construction, Inc

ADDRESS: 815 S Highland Ave.

CITY/STATE: Covington, VA 24426

TELEPHONE NUMBER: 540-962-3953

FEDERAL ID NUMBER(FIN): 46-4261962

THE ABOVE FIRM IS A: (CHECK, AS APPLICABLE)

- SMALL BUSINESS
- WOMAN-OWNED BUSINESS
- MINORITY-OWNED BUSINESS
- SHELTERED WORKSHOP
- INDIVIDUAL BUSINESS
- SOLE PROPRIETORSHIP
- PARTNERSHIP
- CORPORATION

RELATIONSHIP WITH THE COLLEGE OF VIRGINIA:

IS ANY MEMBER OF THE FIRM AN EMPLOYEE OF THE COMMONWEALTH OF VIRGINIA WHO HAS A PERSONAL INTEREST IN THIS CONTRACT PURSUANT TO THE CODE OF VIRGINIA, SECTION 2.1-639.1-639.24? YES NO

IF YES, EXPLAIN:

 1/19/21
 SIGNATURE OF OFFEROR DATE

Please tell us how you received this solicitation:

- It was mailed to you directly.
- You requested a copy through the Virginia Business Opportunities.
- You obtained a copy from the Virginia Department of Minority Business Enterprise.
- Other (please specify) _____.

ATTACHMENT F

TRADE CONSIDERATION

RFP# V211-19-075-03

Contractor Pool for Non-Capital Construction, Renovation and Repair Services
for projects valued at less than \$50k

Check all trades for which your firm is proposing:

| TRADE: | CHECK ALL THAT APPLY FOR CONSIDERATION |
|-----------------------------------|--|
| General Construction | |
| Asbestos Remediation | |
| Asphalt Repair | |
| Casework/Millwork | |
| Concrete Work | |
| Demolition | |
| Disaster Recovery | |
| Dry Wall Installation/Finishing | |
| Electrical | x |
| Excavation/Grading | |
| Exterior Waterproofing | |
| Fencing | |
| Flooring Installation/Refinishing | |
| Guttering | |
| HVAC | x |
| Insulation services | |
| Masonry | |
| Mechanical | x |
| Metal Fabrication | |
| Mold Remediation | |
| Painting | |
| Plumbing | |
| Roofing | |
| Tile and Grout Work | |
| Water Mitigation | |
| Welding | |
| Window & Door Repair/Replacement | |
| OTHER: (Describe) | |

H & M Electric & Construction, Inc.
815 S. Highland Avenue, Covington, VA 24426
Tel (540) 962-3953 Fax (540) 962-6810



Qualifications & Experience Section

H & M Electric & Construction, Inc.
815 S. Highland Avenue, Covington, VA 24426
Tel (540) 962-3953 Fax (540) 962-6810



H & M Electric & Construction, Inc., is an industrial/commercial electrical contracting firm located in Covington, Va., in the Alleghany Highlands area of Southwestern Virginia. The company was founded in 1958 as a small commercial and residential electric contracting company that has since transformed into one of the largest industrial and commercial electrical contractors in the region. H&M currently has over one-hundred employees and holds multiple long-term maintenance contracts.

H & M Electric & Construction, Inc. offers a wide variety of technical services in the electrical, data, communications fields and industrial HVAC. Our exceptional background of highly skilled team of professionals allows us to offer a safe and reliable workmanship rarely found in a single contractor. We have the capability to perform projects of all sizes, the ability to safely and productively execute the most complex of industrial projects on time and within budget.

H & M Electric & Construction, Inc. is a Class A electrical contractor possessing the expertise for providing a wide range of industrial electrical applications. Our company functions as an extension of maintenance, engineering and capital projects by providing professional design build, installation and maintenance services. Examples of our services include:

- Design
- PLC Installations
- Wiring – New and Rewire
- Starters
- 15kv Transformer Installations
- Process Electric Systems
- Package Conveyor Systems
- Lighting – Indoor/Retrofit/Area
- Installation
- Generators
- Fire Alarm Systems
- Control System Design
- Duct Banks
- High Voltage Switchgear to 15kv
- Motor Control Centers
- PLC Control Wiring
- Heavy Duty Conveyors
- Power Systems
- Data and Communications – Fiber Optic
- Shutdowns and Retrofits
- Service Upgrades

H & M Electric & Construction, Inc. understands that you need specialty contractors who are passionate about safety. Calling ourselves passionate would be an understatement. Safety is engrained in our culture. It is our #1 goal to meet your project requirements safely and productively execute the most complex industrial projects.

Our company is a member of the following organizations:

- The Small, Women-owned, and Minority-owned Business (**SWaM**)
- System for Award Management (**S.A.M.**)
- Associated Builders and Contractors, Inc.
- Alleghany Contractors Association
- National Federation of Independent Business, Inc.

Work Experience

- Paper & Pulp Mills
- Sawmills
- Assembly Lines
- Hospitals
- Commercial Buildings
- Carbon/Chemical Plants
- Rubber Plants
- Warehouses
- Schools
- Office Buildings

Customers/Clients

- Westrock formerly MeadWestvaco
- CSX, Inc.
- Siemens
- ChemTrade
- Gathright Dam - Army Corp of Engineers
- WACO, Inc.
- Aviagen Turkeys, Inc.
- THOR, Inc.
- Lionberger Construction
- Branch Highway
- Rail Over River
- Bath County Service Authority
- Hammond & Mitchell
- Commonwealth Contracting
- Fluor Federal Solutions, LLC. – RAAP
- Dominion Power
- Amec Foster Wheeler
- BARC Electric – Substations
- Building Specialist
- Branch & Associates
- Sonoco
- Doyle Construction
- Virginia Military Institute
- G&H Contracting
- Augusta Lumber
- Bennett Millworks
- Union Church Mill Works
- Littleton & Associates

In addition, our company focus is on providing clients with quality craftsmanship and meeting project goals while making **SAFETY** our primary focus on all projects.

H & M Electric & Construction, Inc.
815 S. Highland Avenue, Covington, VA 24426
Tel (540) 962-3953 Fax (540) 962-6810



Organizational Charts

1. Office Organizational Structure
 - 1.1. Name: Myron C Vaughan
Title: President- Treasurer
Email: mvaughan@hmelectric.net
Phone Number: 1-540-962-3953
 - 1.2. Name: Jennifer Vaughan
Title: CEO-Secretary
Email: jvaughan@hmelectric.net
Phone Number: 1-540-962-3953
 - 1.3. Name: Jessica Anderson
Title: Billing Coordinator
Email: janderson@hmelectric.net
Phone Number: 1-540-962-3953
 - 1.4. Name: Rodney Wolfe
Title: Project Manager/ Senior Estimator
Email: rwolfe@hmelectric.net
Phone Number: 1-540-962-3953
 - 1.5. Name: Richard Silcox
Title: Project Manager/ Estimator
Email: rsilcox@hmelectric.net
Phone Number: 1-540-962-3953
 - 1.6. Name: Mark Lane
Title: Estimator
Email: mlane@hmelectric.net
 - 1.7. Name: Mack Worrell
Title: Project Manager
Email: mworrell@hmelectric.net
2. Field Organizational Structure
 - 2.1. Name: Mike McCauley
Title: MILL Division Superintendent
Email: hmelectric@hmelectric.net
Phone Number: 1-540-962-3953
 - 2.2. Name: David McCauley
Title: MILL Division Foremen
Email: dmccauley@hmelectric.net
Phone Number: 1-540-962-3953
 - 2.3. Name: Billy Oliver
Title: Mill Division Foremen

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- Email: joliver@hmelectric.net
Phone Number: 1-540-962-3953
Phone Number: 1-540-962-3953
- 2.4. Name: William Oliver
Title: Mill Division Project Manager/Estimator
Email: boliver@hmelectric.net
Phone Number: 1-540-962-3953
- 2.5. Robert Hinkle
Title: Safety Director
Email: rhinkle@hmelectric.net
- 2.6. Charlie Coleman
Title: Mechanical Foremen
Email: ccoleman@hmelectric.net
- 2.7. Name: Alex Nichols
Title: Foremen
Email: anichols@hmelectric.net
- 2.8. Name: Will Hodges
Title: Foremen
Email: whodges@hmelectric.net
- 2.9. Name: Gerald Perrine
Title: Foremen
Email: gperrine@hmelectric.net

COMMONWEALTH of VIRGINIA

Department of Professional and Occupational Regulation

9960 Mayland Drive, Suite 400, Richmond, VA 23233

Telephone: (804) 367-8500

EXPIRES ON
04-30-2022

NUMBER
2705152886

**BOARD FOR CONTRACTORS
CLASS A CONTRACTOR
"CLASSIFICATIONS" CBC ELE HVA PLB**



**H & M ELECTRIC & CONSTRUCTION INC
815 S HIGHLA S HIGHLAND AVE
COVINGTON, VA 24426**



Mary Broz-Vaughan
Mary Broz-Vaughan Director

Status can be verified at <http://www.dpor.virginia.gov>

(SEE REVERSE SIDE FOR PRIVILEGES AND INSTRUCTIONS)

DPOR-LIC (02/2017)

(DETACH HERE)

COMMONWEALTH of VIRGINIA
Department of Professional and Occupational Regulation

**CLASS A BOARD FOR CONTRACTORS
CONTRACTOR**

**"CLASSIFICATIONS" CBC ELE HVA PLB
NUMBER: 2705152886 EXPIRES: 04-30-2022**

**H & M ELECTRIC & CONSTRUCTION INC
815 S HIGHLA S HIGHLAND AVE
COVINGTON, VA 24426**



(FIELD)

Status can be verified at <http://www.dpor.virginia.gov>

DPOR-PC (02/2017)

QUALIFICATIONS OF OFFEROR: Offerors must have the capability and capacity in all respects to fully satisfy the contractual requirement.

Indicate the length of time you have been in business providing this type of service. 62 Years
5 Months

Provide a list of current references, either college, Educational Institutions, and/or other companies that your firm is servicing. Include the length of service, dollar volume, year contract was entered into, and the name and address of the person the State has your permission to contact. Such listing shall be comprehensive of your firm's customer base and can be formatted as follows:

CURRENT ACCOUNTS:

| Account Name, Address & Phone # | Length of Service | \$ Volume/Year |
|--|-------------------|--------------------|
| <u>Radford University</u> | <u>4 Years</u> | <u>\$200,000</u> |
| <u>Bath County Service Authority</u> | <u>20 Years</u> | <u>\$75,000</u> |
| <u>Roanoke Public Schools</u> | <u>2 Years</u> | <u>\$150,000</u> |
| <u>West Virginia Great Barrell Company</u> | <u>3 Years</u> | <u>\$500,000</u> |
| <u>WestRock</u> | <u>30 Years</u> | <u>\$7,500,000</u> |
| <u>Littleton & Associates</u> | <u>15 Years</u> | <u>\$300,000</u> |
| <u>Kroger</u> | <u>8 Years</u> | <u>\$200,000</u> |
| <u>Roanoke Cement</u> | <u>3 Years</u> | <u>\$150,000</u> |
| <u>Dominion</u> | <u>10 Years</u> | <u>\$250,000</u> |

LOST ACCOUNTS:

| Account Name, Address & Phone # | Length of Service | \$ Volume/Year |
|---------------------------------|-------------------|----------------|
| <u>N/A</u> | <u></u> | <u></u> |
| <u></u> | <u></u> | <u></u> |

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Service Plan Section



Why Choose Us

WE ARE PASSIONATE

We have a proven record of accomplishment and are a reputable company in the Lexington Area. We ensure that all projects are completed with the utmost professionalism using quality materials.

HONEST AND DEPENDABLE

For us, honesty is the only policy and we strive to complete all projects with integrity and fairness, not just with our clients, but also our suppliers and subcontractors.

WE ARE ALWAYS IMPROVING

We commit ourselves to complete all projects within the timeline set with our clients. We use the best of technology and tools to ensure that all projects are done quickly but also giving attention to details and ensuring everything is done correctly and safely.

Skilled and Capable

H&M Electric & Construction, Inc. offers a wide variety of resources and capabilities. H&M functions as an extension of maintenance, engineering and capital projects by providing professional design build, installation and maintenance services. Examples include electrical (high & medium voltage), low voltage, mechanical, HVAC, and excavation. H&M would provide VMI with turn key installations without the need of subcontractors.

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Stability

H&M Electric has strong financial history and is willing to furnish Commonwealth of Virginia Performance and Labor and Material Bonds as needed for projects.

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Small Women-Owned and Minority-owned Business (SWaM) Section

H & M Electric & Construction, Inc.
909 S. Highland Avenue, Covington, VA 24426
Tel (540) 962-3953 Fax (540) 962-6810



Certification Number: 712563

SWaM Certification Type:

Small Start Date: 01-22-2019

SWaM Expiration Date: 01-22-2024

NIGP/Description:

28000

ELECTRICAL CABLES AND WIRES (NOT ELECTRONIC)

85546

Lighting Control Systems: Memory and Computer/Microprocessor Type

85553

Lighting Systems, Complete

91082

Wiring and Other Electrical Maintenance and Repair Services

91232

Construction, Street Lighting

91438

Electrical

REFERENCES

Please list at least three references for whom you have performed each applicable category of service specified herein and within the past five years.

CLIENT: Radford University

ADDRESS: 801 E Main St, Radford, VA 24141

CONTACT
PERSON/PHONE#: Bobby Dunn 540-831-5000

APPROXIMATE DOLLAR VOLUME PER YEAR: \$200,000

PROJECTS/DATES/DESCRIPTION: Electrical and Fire Alarm Upgrades at Whitt & Muse Halls.

CLIENT: Roanoke City Public School

ADDRESS: 502 19th St SE, Roanoke, VA 24013

CONTACT
PERSON/PHONE#: Jack Bullis 540-982-3558

APPROXIMATE DOLLAR VOLUME PER YEAR: \$150,000

PROJECTS/DATES/DESCRIPTION: Electrical and Data Networking Upgrades at Fallon Park Elementary

CLIENT: Radford Army Ammunition Plant (BAE Systems)

ADDRESS: Constitution Rd, Radford, VA 24141

CONTACT
PERSON/PHONE#: Chris Vogt - Modernization Project Manager 540-639-7310

APPROXIMATE DOLLAR VOLUME PER YEAR: \$300,000

PROJECTS/DATES/DESCRIPTION: Modernization Electrical Upgrades - Plant Wide

Please use a separate sheet of paper for additional references.

REFERENCES

Please list at least three references for whom you have performed each applicable category of service specified herein and within the past five years.

CLIENT: Radford University
ADDRESS: 801 E Main St, Radford, VA 24141
CONTACT PERSON/PHONE#: Bobby Dunn 540-831-5000
APPROXIMATE DOLLAR VOLUME PER YEAR: \$200,000
PROJECTS/DATES/DESCRIPTION: Electrical and Fire Alarm Upgrades at Whitt & Muse Halls.

CLIENT: Roanoke City Public School
ADDRESS: 502 19th St SE, Roanoke, VA 24013
CONTACT PERSON/PHONE#: Jack Bulls 540-982-3556
APPROXIMATE DOLLAR VOLUME PER YEAR: \$150,000
PROJECTS/DATES/DESCRIPTION: Electrical and Data Networking Upgrades at Fallon Park Elementary

CLIENT: Radford Army Ammunition Plant (BAE Systems)
ADDRESS: Constitution Rd, Radford, VA 24141
CONTACT PERSON/PHONE#: Chris Vogt - Modernization Project Manager 540-839-7310
APPROXIMATE DOLLAR VOLUME PER YEAR: \$300,000
PROJECTS/DATES/DESCRIPTION: Modernization Electrical Upgrades - Plant Wide

Please use a separate sheet of paper for additional references.

Small Business Certification

Definitions

Small Business: "Small business " means an independently owned and operated business which, together with affiliates, has 250 or fewer employees, or average annual gross receipts of \$10 million or less averaged over the previous three years. Note: This shall not exclude SBSB-certified women- and minority-owned businesses when they have received SBSB small business certification.

Women-Owned Business: Women-owned business means a business concern that is at least 51% owned by one or more women who are citizens of the United States or non-citizens who are in full compliance with United States immigration law, or in the case of a corporation, partnership or limited liability company or other entity, at least 51% of the equity ownership interest is owned by one or more women who are citizens of the United States or non-citizens who are in full compliance with United States immigration law, and both the management and daily business operations are controlled by one or more women who are citizens of the United States or non-citizens who are in full compliance with the United States immigration law.

Minority-Owned Business: Minority-owned business means a business concern that is at least 51% owned by one or more minority individuals or in the case of a corporation, partnership or limited liability company or other entity, at least 51% of the equity ownership interest in the corporation, partnership, or limited liability company or other entity is owned by one or more minority individuals and both the management and daily business operations are controlled by one or more minority individuals.

All small businesses must be certified by the Commonwealth of Virginia Department of Small Business and Supplier Diversity (SBSB) by the due date of the solicitation to participate in the SWaM program. Certification applications are available online at www.sbsb.virginia.gov.

Offeror Name: H&M Electric & Construction, Inc

Preparer Name: Myron C Vaughan, President Date: 1-19-2021

Instructions

- A. Businesses certified by the Department of Small Business and Supplier Diversity (SBSB) as a small business must complete Section A of this form.

Section A

CERTIFICATION TYPE (check only one below):

- Small Business
- Small and Women-owned Business
- Small and Minority-owned Business

Certification Number: 712563 Certification Date: 1-22-2019
Expiration Date: 1-22-2024

NOTE: It is your responsibility to ensure that your certification is renewed and does not lapse. Should your certification expire, you will no longer be eligible to receive awards under this contract.

H & M Electric & Construction, Inc.
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Tel (540) 962-3953 Fax (540) 962-6810



Financial Stability

Section

H & M Electric & Construction, Inc.
 815 S. Highland Avenue, Covington, VA 24426
 Tel (540) 962-3953 Fax (540) 962-6810



RESUME OF WORK PERFORMED & IN PROGRESS

| Owner and/or Client | Value of Contract | Prime or Subcontract | Type of Work Performed | Location of Project | Year Completed |
|---|-------------------|--|------------------------|---|----------------|
| Westrock- Digestor | \$450,000 | Westrock, Mike Wade, 540-968-0952 | Electrical Upgrades | 104 E Riverside Ave. Covington, VA 24426 | 2017 |
| Radford University – Muse Hall Bobby Dunn 540-831-7815 | \$176,000 | G&H Contracting, Donald Gibson, 540-357-5059 | Electrical Remodel | 801 E. Main St, Radford, VA 24141 | 2016 |
| Radford University – Whitt Hall Bobby Dunn 540-831-7815 | \$580,000 | G&H Contracting, Donald Gibson, 540-357-5059 | Electrical Remodel | 801 E. Main St, Radford, VA 24141 | 2017 |
| Radford University – Muse Hall Phase II Bobby Dunn 540-831-7815 | 1,695,000 | G&H Contracting, Donald Gibson, 540-357-5059 | Electrical Remodel | 801 E. Main St, Radford, VA 24141 | 2017 |
| Kroger #345 – Christiansburg | \$850,000 | Doyle Construction, Mike Doyle, 301-670-2823 | Electrical Remodel | 555 N. Franklin St, Christiansburg, VA 24073 | 2017 |
| Kroger #792 – Huntington | \$290,800 | Doyle Construction, Mike Doyle, 301-670-2823 | Electrical Remodel | 2627 5th Ave, Huntington, WV 25702 | 2017 |
| Kroger #525 – Richmond | \$253,000 | Doyle Construction, Mike Doyle, 301-670-2823 | Electrical Remodel | 1510 Eastridge Rd, Richmond, VA 23229 | 2016 |
| Kroger #752 – Parkersburg | \$160,000 | Doyle Construction, Mike Doyle, 301-670-2823 | Electrical Remodel | 2007 East 7 th St, Parkersburg, WV 26104 | 2017 |
| Virginia Military Institute – Cormack Hall | \$1,586,860 | Branch and Associates, John Bigler | Electrical Remodel | 319 Letcher Ave, Lexington, VA 24450 | 2015 |

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| | | | | | |
|--|-------------|--|-----------------------------|--|-------------|
| Virginia Military Institute – Cocke Hall | \$1,864,550 | Branch and Associates, John Bigler | Electrical Remodel | 319 Letcher Ave, Lexington, VA 24450 | 2016 |
| Radford Army Ammunition Plant | \$555,500 | Fluor Federal Solutions, LLC, David Richardson, 864-281-4474 | Electrical New Construction | Constitution Road, Radford, VA 24141 | 2015 |
| Westrock –Dry Ash Silo | \$1,100,000 | Westrock, Mike Wade, 540-968-0952 | Electrical New Construction | 104 E Riverside Ave. Covington, VA 24426 | 2016 |
| Historic Masonic Theatre | \$600,000 | Thor Inc., Dustin Olin, 540-312-5617 | Electrical Remodel | 510 Main St, Clifton Forge, VA 24422 | 2016 |
| West Virginia Great Barrell Company | 1,300,000 | WVGBC | Electrical New Construction | White Sulphur Springs, WV 24986 | August 2019 |
| WVGBC Audrina Stave Line | \$425,000 | WVGBC | Electrical New Construction | Union, WV | 2019 |
| Fallon Park Elementary | \$2,635,000 | Avis Construction | Electrical New Construction | Roanoke, VA | August 2019 |
| Ajinomoto Amino Acid Facility | \$959,950 | Fluor, Inc | Electrical New Construction | Raleigh, NC | June 2019 |
| Food Lion #1081 | \$194,000 | Garrett Construction, Inc | Electrical Remodel | Covington, VA | 2018 |
| Kroger #375 | \$229,500 | Building Specialist, Inc | Electrical Remodel | Roanoke, VA | 2018 |
| Tazewell County School | \$98,762 | ABS Technology | Electrical Remodel | Tazewell, VA | 2018 |

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| | | | | | |
|----------------------------|------------|---------------------------------|-----------------------------------|------------------|----------------|
| Kare- Pharmacy | 14,000.00 | Lionberger Construction Company | Electrical Remodel | Roanoke, VA | 2018 |
| AEP Parking Garage | 317,000.00 | Branch & Associates, Inc | Electrical | Roanoke, VA | 2019 |
| Roanoke College | 79,000.00 | HTF Mechanical | Electrical Remodel | Roanoke, VA | 2018 |
| Bennett's Sawmill- Re-saw | \$200,000 | Bennett Logging and Lumber | Electrical Upgrades | Covington, VA | 2018 |
| Three Springs Pump Station | \$100,000 | Littleton & Associates | Electrical New Construction | Harrisonburg, VA | 2018 |
| RFAAP- Cable Replacement | \$740,000 | BAE Systems | Instrumentation Cable Replacement | Radford, VA | September 2019 |

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Geographic Section

H & M Electric & Construction, Inc.
815 S. Highland Avenue, Covington, VA 24426
Tel (540) 962-3953 Fax (540) 962-6810



H&M Electric & Construction, Inc.'s home office is located at 815 S Highland Ave. Covington, VA.

H&M also has a satellite office in Roanoke, VA.

Both Locations are within a 45-minute commute to VMI. As a result, H&M can provide timely and quality service from both locations.