

VIRGINIA MILITARY INSTITUTE  
Lexington, Virginia 24450

Procurement Services  
Phone 540-464-7323  
Fax 540-464-7669

CONTRACT RENEWAL NOTICE

DATE: 12 September 2023  
CONTRACT TITLE: VMI Cadet Swords  
CONTRACT NUMBER: V211-20-009-03

RENEWAL PERIOD: 9/12/2023 - 9/11/2024 REMAINING RENEWALS: 0

ISSUED BY: Virginia Military Institute BUYER: LTC Lynn W. Carmack  
Procurement Services PHONE: 540-464-7223  
314 Smith Hall FAX: \_\_\_\_\_  
Lexington, VA 24450 EMAIL: carmacklw@vmi.edu

CONTRACTOR: Vanguard Industries East CONTACT: Eric L. DeMary  
1172 Azalea Garden Road PHONE: 800-221-1264 x 206  
Norfolk, VA 23502 FAX: \_\_\_\_\_  
EMAIL: edemary@vanguardmil.com

FEI #: 48-0906414

In accordance with the original contract, all terms, conditions, pricing and specifications remain intact. Any agreed upon Changes and/or Modifications are attached if applicable and hereby incorporated herein.

CONTRACTOR: \_\_\_\_\_  
Signature: *Eric L. DeMary*  
Printed Name: DeMary, Eric L.  
Date: 10/12/2023

BUYER: \_\_\_\_\_  
Signature: *Lynn Carmack*  
Printed Name: LTC Lynn Carmack  
Date: 10-20-23

CONTRACT ADMINISTRATOR: \_\_\_\_\_  
Signature: *Blaine Noel*  
Printed Name: Blaine Noel  
Date: 12 OCT 23

Local: 757-857-3600  
Nationwide: 800-221-1264  
Web: www.vanguardmil.com



Fax: 757-857-0222  
E-Mail: vanguardeast@vanguardmil.com

*"Our Nation's Insignia"*

1172 Azalea Garden Road • Norfolk, VA 23502-5612

Noel, K. B, Blaine,

After carefully analyzing increased materials and transportation costs, we are writing to inform you of a necessary forthcoming price increase. Vanguard will be increasing prices by 10%, effective 10/12/2023.

New price for the 2023-2024 school year will be \$305.80.

Respectfully,

Eric L. DeMary

Military Schools & Ships Store Manager

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★ California ★ Florida ★ Virginia ★

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"Vanguard Industries East, Inc. Is an Affirmative Action/Equal Employment Opportunity Employer"