

**VIRGINIA MILITARY INSTITUTE**  
Lexington, Virginia 24450

Procurement Services  
Phone 540-464-7323  
Fax 540-464-7669

**CONTRACT RENEWAL NOTICE**

**DATE:** 12 September 2023  
**CONTRACT TITLE:** VMI Cadet Swords  
**CONTRACT NUMBER:** V211-20-009-03

**RENEWAL PERIOD:** 9/12/2023 - 9/11/2024      **REMAINING RENEWALS:** 0

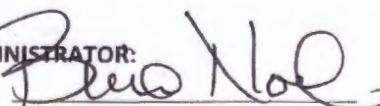
<b>ISSUED BY:</b>	<u>Virginia Military Institute</u> <u>Procurement Services</u> <u>314 Smith Hall</u> <u>Lexington, VA 24450</u>	<b>BUYER:</b>	<u>LTC Lynn W. Carmack</u>
		<b>PHONE:</b>	<u>540-464-7223</u>
		<b>FAX:</b>	<u></u>
		<b>EMAIL:</b>	<u>carmacklw@vmi.edu</u>

<b>CONTRACTOR:</b>	<u>Vanguard Industries East</u> <u>1172 Azalea Garden Road</u> <u>Norfolk, VA 23502</u>	<b>CONTACT:</b>	<u>Eric L. DeMary</u>
		<b>PHONE:</b>	<u>800-221-1264 x 206</u>
		<b>FAX:</b>	<u></u>
		<b>EMAIL:</b>	<u>edemary@vanguardmil.com</u>

**FEI #:** 48-0906414

In accordance with the original contract, all terms, conditions, pricing and specifications remain intact. Any agreed upon Changes and/or Modifications are attached if applicable and hereby incorporated herein.

<b>CONTRACTOR:</b>	<u></u>	<b>BUYER:</b>	<u></u>
<b>Signature:</b>		<b>Signature:</b>	
<b>Printed Name:</b>	<u>DeMary, Eric L.</u>	<b>Printed Name:</b>	<u>LTC Lynn Carmack</u>
<b>Date:</b>	<u>10/12/2023</u>	<b>Date:</b>	<u>10-20-23</u>

**CONTRACT ADMINISTRATOR:**  
**Signature:**   
**Printed Name:** Blaine Noel  
**Date:** 12 OCT 23

Local: 757-857-3600  
Nationwide: 800-221-1264  
Web: [www.vanguardmll.com](http://www.vanguardmll.com)



Fax: 757-857-0222  
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1172 Azalea Garden Road • Norfolk, VA 23502-5612

Noel, K. B, Blaine,

After carefully analyzing increased materials and transportation costs, we are writing to inform you of a necessary forthcoming price increase. Vanguard will be increasing prices by 10%, effective 10/12/2023.

New price for the 2023-2024 school year will be \$305.80.

Respectfully,

Eric L. DeMary

Military Schools & Ships Store Manager

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★ California ★ Florida ★ Virginia ★

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"Vanguard Industries East, Inc. Is an Affirmative Action/Equal Employment Opportunity Employer"